## Consolidated Financial Flash Report (September 30, 2015)

Company Name : Murata Manufacturing Co., Ltd.

Listing Code : 6981 (URL http://www.murata.com/) Phone : (075) 955-6525

The date of payout of dividends: November 30, 2015

Stock Exchange Listings:

Date: October 30, 2015

Tokyo Stock Exchange Stock Exchange of Singapore

#### 1. Consolidated financial results for the six months ended September 30, 2015

#### (1) Operating results

|                                     |                 |      |                  |      | Income before     | ore  | Net income attrib    | utable to |
|-------------------------------------|-----------------|------|------------------|------|-------------------|------|----------------------|-----------|
|                                     | Net sales       | ;    | Operating income |      | come income taxes |      | e taxes Murata Corpo |           |
|                                     | Millions of yen | %    | Millions of yen  | %    | Millions of yen   | %    | Millions of yen      | %         |
| Six months ended September 30, 2015 | 609,809         | 28.0 | 152,140          | 70.7 | 156,313           | 64.0 | 115,366              | 68.4      |
| Six months ended September 30, 2014 | 476,585         | 15.1 | 89,150           | 32.2 | 95,325            | 39.5 | 68,515               | 43.8      |

Comprehensive income attributable to Murata Corporation: 108,585 million yen for the six months ended September 30, 2015 and 80,332 million yen for the six months ended September 30, 2014

|                                     | Basic earnings attributable | Diluted earnings attributable |
|-------------------------------------|-----------------------------|-------------------------------|
|                                     | to Murata Corporation       | to Murata Corporation         |
|                                     | per share                   | per share                     |
|                                     | Yen                         | Yen                           |
| Six months ended September 30, 2015 | 544.94                      | -                             |
| Six months ended September 30, 2014 | 323.63                      | -                             |

<sup>\*</sup> Percentages in the fields of Net sales, Operating income, Income before income taxes, and Net income attributable to Murata Corporation are the growth ratios against the same period of the previous fiscal year.

#### (2) Financial position

|                          |                 | Shareholders'   | Shareholders' | Shareholders' equity |
|--------------------------|-----------------|-----------------|---------------|----------------------|
|                          | Total assets    | equity          | equity ratio  | per share            |
|                          | Millions of yen | Millions of yen | %             | Yen                  |
| As of September 30, 2015 | 1,519,062       | 1,210,480       | 79.7          | 5,717.81             |
| As of March 31, 2015     | 1.431.303       | 1.123.090       | 78.5          | 5.304.98             |

#### 2. Dividends (Year ended March 31, 2015 and the year ending March 31, 2016)

|                  |               | Cash dividends per share |               |          |        |  |  |  |
|------------------|---------------|--------------------------|---------------|----------|--------|--|--|--|
|                  | First Quarter | Second Quarter           | Third Quarter | Year-end | Total  |  |  |  |
|                  | Yen           | Yen                      | Yen           | Yen      | Yen    |  |  |  |
| 2015             | -             | 80.00                    | -             | 100.00   | 180.00 |  |  |  |
| 2016             | -             | 100.00                   |               |          |        |  |  |  |
| 2016 (Projected) |               |                          | -             | 100.00   | 200.00 |  |  |  |

<sup>\*</sup>No change in the projected dividends during the three months ended September 30, 2015.

### 3. Projected financial results for the year ending March 31, 2016 (Consolidated basis)

|                            | Net sales       |      | Operating inco  | me   | Income before income taxes |      |                 |      | Basic earnings attributable to<br>Murata Corporation<br>per share |
|----------------------------|-----------------|------|-----------------|------|----------------------------|------|-----------------|------|---|
|                            | Millions of yen | %    | Millions of yen | %    | Millions of yen            | %    | Millions of yen | %    | Yen   |
| Year ending March 31, 2016 | 1,200,000       | 15.0 | 272,000         | 26.8 | 276,000                    | 15.8 | 202,000         | 20.4 | 954.16  |

<sup>\*</sup>Projected financial results have been revised during the three months ended September 30, 2015. Percentages for the year ending March 31, 2016 are the growth ratios against the previous year.

#### 4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2015 (changes in specific subsidiaries that caused change in scope of consolidation): None
- (2) Adoption of simplified and specifically applied the accounting method

The Companies adopted the accounting method specifically applied for quarterly consolidated financial reporting.

(3) Changes in accounting policy

Changes due to adoption of new accounting standard: None

Changes due to reasons other than above: None

(4) Number of common shares outstanding

Number of shares outstanding including treasury stock: 225,263,592 shares as of September 30, 2015 and as of March 31, 2015

Number of treasury stock: 13,560,008 shares as of September 30, 2015 and 13,558,666 shares as of March 31, 2015

Average number of shares outstanding: 211,704,158 shares for the six months ended September 30, 2015 and 211,707,114 shares for the six months ended September 30, 2014

Actual results may differ from the projections. For assumptions and other information regarding the projections, refer to "Business Results and Financial Position".

<sup>\*</sup>Notes to the projected financial results

The above projections were prepared based on estimates using information currently available.

# **Business Results and Financial Position**

# (From April 1, 2015 through September 30, 2015)

### 1. Business Results

In the global economic environment for the period under review, while China experienced a weakened economy, the U.S economy continued to steadily grow due to good employment numbers and domestic consumption together with a decline in resource prices. Although Europe gradually recovered, its current situation was unclear.

In the electronics market, the smartphone market continuously grew despite a weakening of the growth rate. Moreover, improvements in the functions of smartphones contributed to an increased number of electronic components. As a result, the electronic components market showed significant continuous growth. Additionally, increased production of vehicles and advanced electrification contributed to an increase in demand for electronic components.

Under these circumstances, the net sales of Murata Manufacturing Co., Ltd. and subsidiaries (together the "Companies") for the period under review increased by 609,809 million yen, up 28.0% from the same period in 2014. This period marked the highest net sales on record owing to depreciation of the yen, whose average exchange rate against the U.S. dollar rose by 18.75 yen from the same period in 2014.

Operating income was 152,140 million yen, up 70.7%, income before income taxes was 156,313 million yen, up 64.0%, and net income attributable to Murata Corporation was 115,366 million yen, up 68.4% compared to the same period in 2014. The primary factors for the profit increase were the launching of a high valued new product, the increase in capacity utilization, comprehensive cost reductions and depreciation of the yen, while negative factors included price declines and increased fixed costs due to expansion in production capacity.

|  |  | Millions of yen |                         |       |         |      |  |
|--|--|-----------------|-------------------------|-------|---------|------|--|
|  | Six months ended<br>September 30, 2014 |                 | Six months<br>September |       | Change  |      |  |
|  |  | %*              |                         | %*    |         | %*   |  |
| Net sales  | 476,585                                | 100.0           | 609,809                 | 100.0 | 133,224 | 28.0 |  |
| Operating income                                 | 89,150                                 | 18.7            | 152,140                 | 24.9  | 62,990  | 70.7 |  |
| Income before income taxes                       | 95,325                                 | 20.0            | 156,313                 | 25.6  | 60,988  | 64.0 |  |
| Net income attributable to<br>Murata Corporation | 68,515                                 | 14.4            | 115,366                 | 18.9  | 46,851  | 68.4 |  |
| Average exchange rate (Yen/U.S. dollar)          | 103.05                                 | _               | 121.80                  |       | 18.75   |      |  |
| Average exchange rate (Yen/EURO)                 | 138.91                                 | _               | 135.07                  | _     | (3.84)  |      |  |

<sup>\*</sup>Component ratio as a percentage of net sales

## Sales by Product Category

Net sales by product category for the period under review are as follows:

|    |                          | Millions of yen |            |            |          |         |       |
|----|--------------------------|-----------------|------------|------------|----------|---------|-------|
|    |                          | Six montl       | hs ended   | Six month: | s ended  | Cha     | nge   |
|    |                          | Septembe        | r 30, 2014 | September  | 30, 2015 | Ona     | iige  |
|    |                          |                 | %*         |            | %*       |         | %     |
|    | Capacitors               | 153,139         | 32.2       | 184,596    | 30.4     | 31,457  | 20.5  |
|    | Piezoelectric Components | 59,198          | 12.5       | 80,117     | 13.2     | 20,919  | 35.3  |
|    | Other Components         | 103,095         | 21.7       | 120,441    | 19.8     | 17,346  | 16.8  |
| Со | mponents Total           | 315,432         | 66.4       | 385,154    | 63.4     | 69,722  | 22.1  |
|    | Communication Modules    | 132,542         | 27.9       | 195,965    | 32.2     | 63,423  | 47.9  |
|    | Power Supplies and       | 26,910          | 5.7        | 26,725     | 4.4      | (185)   | (0.7) |
|    | Other Modules            | 20,910          | 5.7        | 20,723     | 4.4      | (100)   | (0.7) |
| Мо | dules Total              | 159,452         | 33.6       | 222,690    | 36.6     | 63,238  | 39.7  |
| Ne | t sales                  | 474,884         | 100.0      | 607,844    | 100.0    | 132,960 | 28.0  |

<sup>\*</sup>Component ratio as a percentage of net sales

## <Components>

Sales of Components for the period under review increased by 22.1% year-on-year to 385,154 million yen.

## [Capacitors]

The Capacitors category includes multilayer ceramic capacitors (MLCCs).

For the period under review, sales of MLCCs, the main product in this category, significantly rose due to an increase in sales of smartphones and automobiles. The advanced electrification of automobiles also led to increased demand in this market.

As a result, overall net sales increased by 20.5% year-on-year to 184,596 million yen.

## [Piezoelectric Components]

The Piezoelectric Components category includes SAW (surface acoustic wave) filters, ceramic resonators, piezoelectric sensors, and ceramic filters.

For the period under review, sales of SAW filters greatly increased due to the widespread penetration of multi-band smartphones in China.

As a result, overall net sales increased by 35.3% year-on-year to 80,117 million yen.

## [Other Components]

Other Components include inductors (coils), EMI (electro-magnetic interference) suppression filters, connectors, sensors and thermistors.

For the period under review, sales of inductors (coils) grew significantly for smartphones and car electronics. In addition, sales of connectors greatly increased for smartphones.

As a result, overall net sales increased by 16.8% year-on-year to 120,441 million yen.

#### <Modules>

Sales of Modules for the period under review increased by 39.7% year-on-year to 222,690 million yen.

#### [Communication Modules]

The Communication Modules category includes short-range wireless communication modules, RF sub modules, circuit modules and multilayer ceramic devices.

For the period under review, sales of short-range wireless communication modules and RF sub modules greatly increased for smartphones.

As a result, overall net sales increased by 47.9% year-on-year to 195,965 million yen.

## [Power Supplies and Other Modules]

This product category includes power supplies.

For the period under review, sales of power supplies for automotive electronics decreased.

As a result, overall net sales decreased by 0.7% year-on-year to 26,725 million yen.

### 2. Financial Position

Total assets as of September 30, 2015, increased by 87,759 million yen from the end of the previous fiscal year to 1,519,062 million yen. The ratio of shareholders' equity to total assets increased by 1.2 percentage points from the end of the previous fiscal year to 79.7% as of September 30, 2015.

Cash flows for the period under review are as follows:

## <Net Cash Provided by Operating Activities>

For the period under review, net cash provided by operating activities was 86,834 million yen. Of this amount, net income was 115,793 million yen, depreciation and amortization was 44,338 million yen, and trade notes and accounts payable increased by 18,507 million yen, while inventories increased by 35,582 million yen, trade notes and accounts receivable increased by 33,415 million yen and prepaid expenses and other increased by 16,877 million yen.

Net cash provided by operating activities increased by 917 million yen from the six months ended September 30, 2014.

## <Net Cash Used in Investing Activities>

For the period under review, net cash used in investing activities was 94,500 million yen. Cash outflows from capital expenditures was 88,425 million yen, payment for purchases of marketable securities, investments and others was 26,088 million yen and short-term investments increased by 17,338 million yen, while cash inflows from maturities and sales of

marketable securities was 36,359 million yen.

Net cash used in investing activities decreased by 122,459 million yen as compared to that for the six months ended September 30, 2014.

## <Net Cash Used in Financing Activities>

For the period under review, net cash used in financing activities was 34,187 million yen. Of this amount, cash outflows from dividends paid was 21,170 million yen and repayment of long-term debt was 8,974 million yen.

Net cash used in financing activities decreased by 2,031 million yen as compared to that for the six months ended September 30, 2014.

# 3. Projected Results for the Year Ending March 31, 2016

The Companies have revised their projected results for the year ending March 31, 2016, which were announced on April 30, 2015, as follows:

|                               |                 | Consolidated Basis       |             |  |
|-------------------------------|-----------------|--------------------------|-------------|--|
|                               |                 | Previous Projections     | Revised     |  |
|                               |                 | Announced in April, 2015 | Projections |  |
|                               |                 |                          |             |  |
| Net sales                     | Millions of yen | 1,160,000                | 1,200,000   |  |
|                               | <%>*            | <21.6>                   | <22.7>      |  |
| Operating income              | Millions of yen | 250,000                  | 272,000     |  |
|                               | <%>*            | <21.7>                   | <23.0>      |  |
| Income before income taxes    | Millions of yen | 252,000                  | 276,000     |  |
| Net income attributable to    | <%>*            | <15.8>                   | <16.8>      |  |
| Murata Corporation            | Millions of yen | 183,000                  | 202,000     |  |
|                               |                 |                          |             |  |
| Capital expenditures          | Millions of yen | 150,000                  | 150,000     |  |
|                               | <%>*            | <8.6>                    | <8.3>       |  |
| Depreciation and amortization | Millions of yen | 100,000                  | 100,000     |  |
|                               | <%>*            | <6.2>                    | <6.2>       |  |
| R & D expenses                | Millions of yen | 72,000                   | 74,000      |  |

<sup>\*1</sup> Ratio to net sales

In the electronics market, the demand for electronic devices and components greatly increased as a result of both increased production of smartphones and an increased number of electronic components due to the improvement of smartphone functions as well as the increased production of vehicles and advanced electrification.

The Companies have revised their projected results for the year ending March 31, 2016, as shown above, considering the current outlook for component demand and exchange level. The projections are based on the assumed exchange rates of 115 yen against the U.S. dollar and 130 yen against the Euro for the latter half of this fiscal year.

### [Cautionary Statement on Forward-looking Statements]

This report contains forward-looking statements concerning the Companies' projections, plans, policies, strategies, schedules, and decisions. These forward-looking statements are not historical facts; rather, they represent the assumptions of the Companies based on information currently available and certain assumptions we deem as reasonable. Actual results may differ materially from expectations owing to various risks and uncertainties. Readers are therefore requested not to rely on these forward-looking statements as the sole basis for evaluating the Companies. The Companies have no obligation to revise any of the forward-looking statements as a result of new information, future events or otherwise.

Risks and uncertainties that may affect actual results include, but are not limited to, the following: (1) economic conditions of the Companies' business environment, and trends, supply-demand balance, and price fluctuations in the markets for electronic devices and components; (2) price fluctuations and insufficient supply of raw materials; (3) exchange rate fluctuations; (4) the Companies' ability to provide a stable supply of new products that are compatible with the rapid technical innovation of the electronic components market and to continue to design and develop products and services that satisfy customers; (5) changes in the market value of the Companies' financial assets; (6) drastic legal, political, and social changes in the Companies' business environment; and (7) other uncertainties and contingencies.

# (1) Consolidated Balance Sheets (Assets)

As of March 31, 2015 and September 30, 2015

|   | Millions of Yen |            |                 |            |  |  |
|---|-----------------|------------|-----------------|------------|--|--|
|   | As of March     |            | As of September |            |  |  |
| Assets                                    | 1,431,303       | %<br>100.0 | 1,519,062       | %<br>100.0 |  |  |
| Current assets                            | 815,849         | 57.0       | 857,838         | 56.5       |  |  |
| Cash                                      | 139,685         |            | 116,803         |            |  |  |
| Short-term investments                    | 146,413         |            | 147,888         |            |  |  |
| Marketable securities                     | 72,199          |            | 52,713          |            |  |  |
| Trade notes receivable                    | 649             |            | 518             |            |  |  |
| Trade accounts receivable                 | 233,024         |            | 263,107         |            |  |  |
| Allowance for doubtful notes and accounts | (1,010)         |            | (1,034)         |            |  |  |
| Inventories                               | 186,299         |            | 219,856         |            |  |  |
| Deferred income taxes                     | 28,296          |            | 30,955          |            |  |  |
| Prepaid expenses and other                | 10,294          |            | 27,032          |            |  |  |
| Property, plant and equipment             | 385,986         | 27.0       | 431,863         | 28.4       |  |  |
| Land                                      | 50,170          |            | 49,735          |            |  |  |
| Buildings                                 | 325,479         |            | 332,855         |            |  |  |
| Machinery and equipment                   | 788,743         |            | 844,605         |            |  |  |
| Construction in progress                  | 30,510          |            | 38,447          |            |  |  |
| Accumulated depreciation                  | (808,916)       |            | (833,779)       |            |  |  |
| Investments and other assets              | 229,468         | 16.0       | 229,361         | 15.1       |  |  |
| Investments                               | 94,877          |            | 96,321          |            |  |  |
| Intangible assets                         | 59,915          |            | 56,842          |            |  |  |
| Goodwill                                  | 56,102          |            | 56,298          |            |  |  |
| Deferred income taxes                     | 7,625           |            | 5,631           |            |  |  |
| Other                                     | 10,949          |            | 14,269          |            |  |  |
| Total assets                              | 1,431,303       | 100.0      | 1,519,062       | 100.0      |  |  |

# **Consolidated Balance Sheets (Liabilities and Equity)**

As of March 31, 2015 and September 30, 2015

|   | Millions of Yen |           |                 |             |  |  |
|---|-----------------|-----------|-----------------|-------------|--|--|
|   | As of March     |           | As of September | er 30, 2015 |  |  |
| Liabilities                               | 292,372         | %<br>20.4 | 292,787         | %<br>19.3   |  |  |
| Current liabilities                       | 198,534         | 13.8      | 208,929         | 13.8        |  |  |
| Short-term borrowings                     | 11,154          |           | 6,159           |             |  |  |
| Trade accounts payable                    | 54,535          |           | 71,175          |             |  |  |
| Accrued payroll and bonuses               | 36,256          |           | 37,678          |             |  |  |
| Income taxes payable                      | 49,960          |           | 37,041          |             |  |  |
| Accrued expenses and other                | 46,629          |           | 56,876          |             |  |  |
| Long-term liabilities                     | 93,838          | 6.6       | 83,858          | 5.5         |  |  |
| Long-term debt                            | 9,652           |           | 4,654           |             |  |  |
| Termination and retirement benefits       | 68,679          |           | 65,092          |             |  |  |
| Deferred income taxes                     | 13,957          |           | 12,666          |             |  |  |
| Other                                     | 1,550           |           | 1,446           |             |  |  |
| Equity                                    | 1,138,931       | 79.6      | 1,226,275       | 80.7        |  |  |
| Murata Corporation's Shareholders' equity | 1,123,090       | 78.5      | 1,210,480       | 79.7        |  |  |
| Common stock                              | 69,377          |           | 69,377          |             |  |  |
| Capital surplus                           | 103,864         |           | 103,865         |             |  |  |
| Retained earnings                         | 970,374         |           | 1,064,570       |             |  |  |
| Accumulated other comprehensive income:   | 39,793          |           | 33,012          |             |  |  |
| Unrealized gains on securities            | 7,114           |           | 4,487           |             |  |  |
| Pension liability adjustments             | (5,511)         |           | (4,633)         |             |  |  |
| Foreign currency translation adjustments  | 38,190          |           | 33,158          |             |  |  |
| Treasury stock, at cost                   | (60,318)        |           | (60,344)        |             |  |  |
| Noncontrolling interests                  | 15,841          | 1.1       | 15,795          | 1.0         |  |  |
| Total liabilities and total equity        | 1,431,303       | 100.0     | 1,519,062       | 100.0       |  |  |

# (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

Six months ended September 30, 2014 and 2015

|   | Millions of Yen |       |             |       |  |
|---|-----------------|-------|-------------|-------|--|
|   | Six months      |       | Six months  |       |  |
|   | September 3     | ·     | September 3 | •     |  |
|   |                 | %     |             | %     |  |
| Net sales   | 476,585         | 100.0 | 609,809     | 100.0 |  |
| Cost of sales   | 294,705         | 61.8  | 348,094     | 57.1  |  |
| Selling, general and administrative                               | 63,150          | 13.3  | 71,576      | 11.8  |  |
| Research and development  | 29,580          | 6.2   | 37,999      | 6.2   |  |
| Operating income  | 89,150          | 18.7  | 152,140     | 24.9  |  |
| Interest and dividend income                                      | 1,919           | 0.4   | 1,356       | 0.2   |  |
| Interest expense  | (211)           | (0.0) | (93)        | (0.0) |  |
| Foreign currency exchange gain (loss)                             | 4,441           | 0.9   | (359)       | (0.0) |  |
| Other - net   | 26              | 0.0   | 3,269       | 0.5   |  |
| Income before income taxes  | 95,325          | 20.0  | 156,313     | 25.6  |  |
| Income taxes  | 26,931          | 5.6   | 40,520      | 6.6   |  |
| <current income="" tax=""></current>                              | <30,731>        |       | <42,120>    |       |  |
| <deferred income="" tax=""></deferred>                            | <(3,800)>       |       | <(1,600)>   |       |  |
| Net income  | 68,394          | 14.4  | 115,793     | 19.0  |  |
| Less: Net income (loss) attributable to noncontrolloing interests | (121)           | (0.0) | 427         | 0.1   |  |
| Net income attributable to Murata Corporation                     | 68,515          | 14.4  | 115,366     | 18.9  |  |

## **Consolidated Statements of Comprehensive Income**

Six months ended September 30, 2014 and 2015

|   | Millions of Yen    |                    |  |
|---|--------------------|--------------------|--|
|   | Six months ended   | Six months ended   |  |
|   | September 30, 2014 | September 30, 2015 |  |
| Net income  | 68,394             | 115,793            |  |
| Other comprehensive income (loss), net of tax:                    |                    |                    |  |
| Unrealized gains (losses) on securities                           | 728                | (2,786)            |  |
| Pension liability adjustments                                     | (205)              | 878                |  |
| Foreign currency translation adjustments                          | 10,887             | (5,343)            |  |
| Other comprehensive income (loss)                                 | 11,410             | (7,251)            |  |
| Comprehensive income  | 79,804             | 108,542            |  |
| Less: Comprehensive loss attributable to noncontrolling interests | (528)              | (43)               |  |
| Comprehensive income attributable to Murata Corporation           | 80,332             | 108,585            |  |

# Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

Three months ended September 30, 2014 and 2015

|   |              | Millions   | of Yen       |            |
|---|--------------|------------|--------------|------------|
|   | Three months |            | Three months |            |
|   | September 3  |            | September 3  |            |
| Net sales   | 258,597      | %<br>100.0 | 328,981      | %<br>100.0 |
| Cost of sales   | 156,419      | 60.5       | 185,289      | 56.3       |
| Selling, general and administrative                               | 33,370       | 12.9       | 35,599       | 10.8       |
| Research and development  | 16,555       | 6.4        | 19,906       | 6.1        |
| Operating income  | 52,253       | 20.2       | 88,187       | 26.8       |
| Interest and dividend income                                      | 900          | 0.3        | 612          | 0.2        |
| Interest expense  | (98)         | (0.0)      | (78)         | (0.0)      |
| Foreign currency exchange gain (loss)                             | 5,083        | 2.0        | (312)        | (0.1)      |
| Other - net   | 15           | 0.0        | 2,897        | 0.9        |
| Income before income taxes  | 58,153       | 22.5       | 91,306       | 27.8       |
| Income taxes  | 16,739       | 6.5        | 22,071       | 6.8        |
| <current income="" tax=""></current>                              | <21,446>     |            | <26,299>     |            |
| <deferred income="" tax=""></deferred>                            | <(4,707)>    |            | <(4,228)>    |            |
| Net income  | 41,414       | 16.0       | 69,235       | 21.0       |
| Less: Net income (loss) attributable to noncontrolloing interests | (173)        | (0.1)      | 429          | 0.1        |
| Net income attributable to Murata Corporation                     | 41,587       | 16.1       | 68,806       | 20.9       |

## **Consolidated Statements of Comprehensive Income**

|   | Millions           | of Yen             |
|---|--------------------|--------------------|
|   | Three months ended | Three months ended |
|   | September 30, 2014 | September 30, 2015 |
| Net income  | 41,414             | 69,235             |
| Other comprehensive income (loss), net of tax:                    |                    |                    |
| Unrealized gains (losses) on securities                           | 764                | (3,216)            |
| Pension liability adjustments                                     | (142)              | 453                |
| Foreign currency translation adjustments                          | 15,034             | (14,141)           |
| Other comprehensive income (loss)                                 | 15,656             | (16,904)           |
| Comprehensive income  | 57,070             | 52,331             |
| Less: Comprehensive loss attributable to noncontrolling interests | (209)              | (217)              |
| Comprehensive income attributable to Murata Corporation           | 57,279             | 52,548             |

# (3) Consolidated Statements of Cash Flows

Six months ended September 30, 2014 and 2015

|   | Millions of Yen         |          |                         |         |  |
|---|-------------------------|----------|-------------------------|---------|--|
|   | Six months<br>September |          | Six months<br>September |         |  |
| Operating activities:   |                         |          |                         |         |  |
| Net income  |                         | 68,394   |                         | 115,793 |  |
| Adjustments to reconcile net income to net cash provided              |                         | 33,33 .  |                         |         |  |
| by operating activities:  |                         |          |                         |         |  |
| Depreciation and amortization   | 38,081                  |          | 44,338                  |         |  |
| Losses on sales and disposals of property, plant and equipment        | 372                     |          | 216                     |         |  |
| Decrease in provision for termination and retirement benefits         | (54)                    |          | (4,088)                 |         |  |
| Deferred income taxes   | (3,800)                 |          | (1,600)                 |         |  |
| Changes in assets and liabilities:                                    |                         |          |                         |         |  |
| Increase in trade notes and accounts receivable                       | (23,865)                |          | (33,415)                |         |  |
| Increase in inventories   | (4,458)                 |          | (35,582)                |         |  |
| Increase in prepaid expenses and other                                | (4,088)                 |          | (16,877)                |         |  |
| Increase in trade notes and accounts payable                          | 6,916                   |          | 18,507                  |         |  |
| Increase in accrued payroll and bonuses                               | 1,650                   |          | 1,485                   |         |  |
| Decrease in income taxes payable                                      | (2,233)                 |          | (12,805)                |         |  |
| Increase in accrued expenses and other                                | 7,117                   |          | 11,204                  |         |  |
| Other-net   | 1,885                   | 17,523   | (342)                   | (28,959 |  |
| Net cash provided by operating activities                             |                         | 85,917   |                         | 86,834  |  |
| Investing activities:   |                         |          |                         |         |  |
| Capital expenditures  |                         | (44,658) |                         | (88,425 |  |
| Payment for purchases of marketable securities, investments and other |                         | (17,814) |                         | (26,088 |  |
| Maturities and sales of marketable securities, investments and other  |                         | 58,400   |                         | 36,359  |  |
| (Increase) decrease in short-term investments                         |                         | 31,107   |                         | (17,338 |  |
| Other-net   |                         | 924      |                         | 992     |  |
| Net cash provided by (used in) investing activities                   |                         | 27,959   |                         | (94,500 |  |
| Financing activities:   |                         |          |                         |         |  |
| Net decrease in short-term borrowings                                 |                         | (15,801) |                         | (4,965  |  |
| Proceeds from long-term debt  |                         | 636      |                         | 1,000   |  |
| Repayment of long-term debt   |                         | (2,102)  |                         | (8,974  |  |
| Dividends paid  |                         | (14,820) |                         | (21,170 |  |
| Other-net   |                         | (69)     |                         | (78     |  |
| Net cash used in financing activities                                 |                         | (32,156) |                         | (34,187 |  |
| Effect of exchange rate changes on cash and cash equivalents          |                         | (2,618)  |                         | 3,15    |  |
| Net increase (decrease) in cash and cash equivalents                  |                         | 79,102   | L                       | (38,702 |  |
| Cash and cash equivalents at beginning of period                      |                         | 118,884  |                         | 212,936 |  |
| Cash and cash equivalents at end of period                            |                         | 197,986  |                         | 174,234 |  |
| Additional cash and cash equivalents information:                     |                         | Ī        |                         | -       |  |
| Cash  |                         | 108,108  |                         | 116,803 |  |
| Short-term investments  |                         | 128,509  |                         | 147,888 |  |
| Short-term investments with original maturities over three months     | <u> </u>                | (38,631) |                         | (90,457 |  |
| Cash and cash equivalents at end of period                            |                         | 197,986  |                         | 174,234 |  |

## (4) Assumptions for Going Concern

None

## (5) Segment Information

### **Operating Segment Information**

 $\label{thm:companies} The \ Companies \ mainly \ develop, \ manufacture \ and \ sell \ electronic \ components \ and \ related \ products.$ 

Operating segments of the Companies are classified based on the nature of products, and the Companies recognized the Components segment, the Modules segment, and Others.

Six months ended September 30, 2014 and 2015

|              |                        |               | Millions o | f Yen              |       |
|--------------|------------------------|---------------|------------|--------------------|-------|
|              |                        | Six months er | nded       | Six months er      | nded  |
|              |                        | September 30  | , 2014     | September 30, 2015 |       |
| Components   | Sales to:              |               | %          |                    | %     |
|              | Unaffiliated customers | 315,432       |            | 385,154            |       |
|              | Intersegment           | 20,413        |            | 25,077             |       |
|              | Total revenue          | 335,845       | 100.0      | 410,231            | 100.0 |
|              | Segment income         | 88,256        | 26.3       | 140,105            | 34.2  |
| Modules      | Sales to:              |               | %          |                    | %     |
|              | Unaffiliated customers | 159,452       |            | 222,690            |       |
|              | Intersegment           | 34            |            | 39                 |       |
|              | Total revenue          | 159,486       | 100.0      | 222,729            | 100.0 |
|              | Segment income         | 17,756        | 11.1       | 29,224             | 13.1  |
| Others       | Sales to:              |               | %          |                    | %     |
|              | Unaffiliated customers | 1,701         |            | 1,965              |       |
|              | Intersegment           | 18,878        |            | 30,408             |       |
|              | Total revenue          | 20,579        | 100.0      | 32,373             | 100.0 |
|              | Segment income         | 1,951         | 9.5        | 2,888              | 8.9   |
| Corporate    | Sales to:              |               | %          |                    | %     |
| and          | Unaffiliated customers | -             |            | -                  |       |
| eliminations | Intersegment           | (39,325)      |            | (55,524)           |       |
|              | Total revenue          | (39,325)      | -          | (55,524)           | -     |
|              | Corporate expenses     | (18,813)      | -          | (20,077)           | -     |
| Consolidated | Sales to:              |               | %          |                    | %     |
|              | Unaffiliated customers | 476,585       |            | 609,809            |       |
|              | Intersegment           | -             |            | -                  |       |
|              | Total revenue          | 476,585       | 100.0      | 609,809            | 100.0 |
|              | Operating income       | 89,150        | 18.7       | 152,140            | 24.9  |
|              |                        |               |            |                    |       |

Three months ended September 30, 2014 and 2015

|              |                        |              | Millions o | of Yen        |        |  |
|--------------|------------------------|--------------|------------|---------------|--------|--|
|              |                        | Three months | ended      | Three months  | ended  |  |
|              |                        | September 30 | , 2014     | September 30, | , 2015 |  |
| Components   | Sales to:              |              | %          |               | %      |  |
|              | Unaffiliated customers | 170,545      |            | 201,166       |        |  |
|              | Intersegment           | 10,553       |            | 14,550        |        |  |
|              | Total revenue          | 181,098      | 100.0      | 215,716       | 100.0  |  |
|              | Segment income         | 49,761       | 27.5       | 76,989        | 35.7   |  |
| Modules      | Sales to:              |              | %          |               | %      |  |
|              | Unaffiliated customers | 87,227       |            | 126,718       |        |  |
|              | Intersegment           | 17           |            | 23            |        |  |
|              | Total revenue          | 87,244       | 100.0      | 126,741       | 100.0  |  |
|              | Segment income         | 10,933       | 12.5       | 18,971        | 15.0   |  |
| Others       | Sales to:              |              | %          |               | %      |  |
|              | Unaffiliated customers | 825          |            | 1,097         |        |  |
|              | Intersegment           | 11,828       |            | 15,540        |        |  |
|              | Total revenue          | 12,653       | 100.0      | 16,637        | 100.0  |  |
|              | Segment income         | 1,161        | 9.2        | 1,451         | 8.7    |  |
| Corporate    | Sales to:              |              | %          |               | %      |  |
| and          | Unaffiliated customers | -            |            | -             |        |  |
| eliminations | Intersegment           | (22,398)     |            | (30,113)      |        |  |
|              | Total revenue          | (22,398)     | -          | (30,113)      | -      |  |
|              | Corporate expenses     | (9,602)      | -          | (9,224)       | -      |  |
| Consolidated | Sales to:              |              | %          |               | %      |  |
|              | Unaffiliated customers | 258,597      |            | 328,981       |        |  |
|              | Intersegment           | -            |            |               |        |  |
|              | Total revenue          | 258,597      | 100.0      | 328,981       | 100.0  |  |
|              | Operating income       | 52,253       | 20.2       | 88,187        | 26.8   |  |
|              |                        |              |            |               |        |  |

Notes: 1. Major products and businesses included in the operating segments

- (1) Components: Capacitors and Piezoelectric Components
- (2) Modules: Communication Modules and Power Supplies
- (3) Others: Machinery manufacturing, welfare services, personnel services, education and training services, and sales of software
- 2. Intersegment transactions are based on market prices.
- Segment income for each operating segments represents net sales less related costs.
   Corporate expenses represent expenses of headquarters functions and fundamental researches.

## (6) Significant changes in shareholders' equity

None

October 30, 2015 Murata Manufacturing Co., Ltd. Listing Code: 6981 (URL http://www.murata.com/)

## Flash Report (Six months ended September 30, 2015)

## Selected Financial Data

Six months ended September 30, 2014 and 2015 / As of September 30, 2014 and 2015

|                                |                          | Con       | solidated Basis |              | Pa       | rent Co. Basis |              |
|--------------------------------|--------------------------|-----------|-----------------|--------------|----------|----------------|--------------|
|                                |                          | 2014      | 2015            | Growth ratio | 2014     | 2015           | Growth ratio |
| Net sales                      | Millions of yen          | 476,585   | 609,809         | 28.0         | 352,516  | 464,669        | 31.8         |
|                                | 0/ 45                    | <18.7>    | <24.9>          |              | <6.6>    | <8.6>          |              |
| Operating income               | <%>*5<br>Millions of yen | 89,150    | 152,140         | 70.7         | 23,308   | 40,079         | 72.0         |
| Income before income taxes     |                          |           |                 |              |          |                |              |
| / Income before income taxes   | <%>*5                    | <20.0>    | <25.6>          |              | <14.3>   | <13.7>         |              |
| and extraordinary items *2     | Millions of yen          | 95,325    | 156,313         | 64.0         | 50,488   | 63,782         | 26.3         |
| Net income attributable to     |                          |           |                 |              |          |                |              |
| Murata Corporation             | <%>*5                    | <14.4>    | <18.9>          |              | <12.1>   | <12.8>         |              |
| / Net income *3                | Millions of yen          | 68,515    | 115,366         | 68.4         | 42,686   | 59,374         | 39.1         |
| Total assets                   | Millions of yen          | 1,308,362 | 1,519,062       | 16.1         | 764,473  | 885,754        | 15.9         |
|                                |                          |           |                 |              |          |                |              |
| Shareholders' equity           | Millions of yen          | 1,021,249 | 1,210,480       | 18.5         | 459,534  | 534,903        | 16.4         |
| Shareholders' equity ratio     | %                        | 78.1      | 79.7            | -            | 60.1     | 60.4           | _            |
| Basic earnings attributable to |                          |           |                 |              |          |                |              |
| Murata Corporation per share   |                          |           |                 |              |          |                |              |
| / Basic earnings per share *4  | Yen                      | 323.63    | 544.94          | 68.4         | 201.63   | 280.46         | 39.1         |
| Shareholders' equity per share | Yen                      | 4,823.90  | 5,717.81        | -            | 2,170.62 | 2,526.66       | -            |
|                                |                          |           |                 |              |          |                |              |
| Capital expenditures           | Millions of yen          | 44,658    | 88,425          | 98.0         | 7,053    | 7,776          | 10.2         |
|                                | <%>*7                    | <8.0>     | <7.3>           |              | <2.3>    | <1.7>          |              |
| Depreciation and amortization  | Millions of yen          | 38,081    | 44,338          | 16.4         | 7,925    | 7,571          | (4.5)        |
|                                | <%>*7                    | <6.2>     | <6.2>           |              | <8.3>    | <7.5>          |              |
| R & D expenses                 | Millions of yen          | 29,580    | 37,999          | 28.5         | 28,164   | 33,598         | 19.3         |
|                                | *8                       | <26,009>  | <29,722>        |              |          | <u></u>        |              |
| Number of employees            |                          | 49,738    | 53,669          | 7.9          | 7,445    | 7,544          | 1.3          |
| Average exchange rates         |                          |           |                 |              |          |                |              |
| Yen/US dollar                  | Yen                      | 103.05    | 121.80          | -            |          |                |              |
| Yen/EURO                       | Yen                      | 138.91    | 135.07          | - 1          |          |                |              |

|   |                          | Con              | solidated Basis  |              | Pa               | rent Co. Basis  |              |
|---|--------------------------|------------------|------------------|--------------|------------------|-----------------|--------------|
|   |                          | 2014             | 2015             | Growth ratio | 2014             | 2015            | Growth ratio |
| Net sales   | Millions of yen          | 258,597          | 328,981          | 27.2         | 194,591          | 263,166         | 35.2         |
| Operating income  | <%>*5<br>Millions of yen | <20.2><br>52,253 | <26.8><br>88,187 | 68.8         | <8.4><br>16,404  | <9.1><br>23,999 | 46.3         |
| Income before income taxes / Income before income taxes and extraordinary items *2              | <%>*5<br>Millions of yen | <22.5><br>58,153 | <27.8><br>91,306 | 57.0         | <10.9><br>21,290 | <9.1><br>23,966 | 12.6         |
| Net income attributable to<br>Murata Corporation<br>/ Net income *3                             | <%>*5<br>Millions of yen | <16.1><br>41,587 | <20.9><br>68,806 | 65.5         | <8.1><br>15,794  | <8.5><br>22,425 | 42.0         |
| Basic earnings attributable to<br>Murata Corporation per share<br>/ Basic earnings per share *4 | Yen                      | 196.44           | 325.01           | 65.5         | 74.61            | 105.93          | 42.0         |
| Capital expenditures  | Millions of yen          | 27,047           | 46,504           | 71.9         | 4,350            | 5,426           | 24.7         |
| Depreciation and amortization   | <%>*7<br>Millions of yen | <7.6><br>19,714  | <7.1><br>23,517  | 19.3         | <2.2><br>4,105   | <1.6><br>3,969  | (3.3)        |
| R & D expenses  | <%>*7<br>Millions of yen | <6.4><br>16,555  | <6.1><br>19,906  | 20.2         | <7.9><br>14,654  | <6.8><br>17,178 | 17.2         |

- \*1 The consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America.
- \*2 Consolidated Basis: Income before income taxes; Parent Co. Basis: Income before income taxes and extraordinary items
- \*3 Consolidated Basis: Net income attributable to Murata Corporation; Parent Co. Basis: Net income
- \*4 Consolidated Basis: Basic earnings attributable to Murata Corporation per share; Parent Co. Basis: Basic earnings per share
- \*5 Ratio to net sales
- \*6 Diluted earnings per share is not stated since there were no potential dilutive securities.
- $^{\star}7 \quad \text{Consolidated Basis: Ratio to net sales; Parent Co. Basis: Ratio to net sales excluding revenue from services}$
- \*8 Figures in parentheses show the number of employees in foreign countries.

# **Projected Financial Data - Consolidated basis**

|  |                          | Year end   | ding March 31, 2016    |              |
|--|--------------------------|--|------------------------|--------------|
|  |                          | Previous Projections<br>Announced in April, 2015 | Revised<br>Projections | Growth ratio |
| Net sales  | Millions of yen          | 1,160,000  | 1,200,000              | 3.4          |
| Operating income   | <%>*1<br>Millions of yen | <21.6><br>250,000                                | <22.7><br>272,000      | 8.8          |
| Income before income taxes                                     | <%>*1<br>Millions of yen | <21.7><br>252,000                                | <23.0><br>276,000      | 9.5          |
| Net income attributable to<br>Murata Corporation               | <%>*1<br>Millions of yen | <15.8><br>183,000                                | <16.8><br>202,000      | 10.4         |
| Basic earnings attributable to<br>Murata Corporation per share | Yen                      | 864.41   | 954.16                 | 10.4         |
| Capital expenditures   | Millions of yen          | 150,000  | 150,000                | 0.0          |
| Depreciation and amortization                                  | <%>*1<br>Millions of yen | <8.6><br>100,000                                 | <8.3><br>100,000       | 0.0          |
| R & D expenses   | <%>*1<br>Millions of yen | <6.2><br>72,000                                  | <6.2><br>74,000        | 2.8          |

<sup>\*1</sup> Ratio to net sales

<sup>\*2</sup> The revised projections are based on the assumed average exchange rates of 115 yen per US dollar and 130 yen per Euro for the six months ending March 31, 2016.

<sup>\*3</sup> The projections above were prepared based on estimates using information currently available. Actual results may differ from the projections. For assumptions and other information regarding the projections, refer to "Business Results and Financial Position".

# Orders, Backlogs and Sales

# (1) Orders and Backlogs by Product

## <Orders>

Six months ended September 30, 2014 and 2015

|                                  | Millions of Yen                        |       |         |  |         |      |  |  |  |
|----------------------------------|--|-------|---------|--|---------|------|--|--|--|
|                                  | Six months ended<br>September 30, 2014 |       |         | Six months ended<br>September 30, 2015 |         | e    |  |  |  |
|                                  |  | %*1   |         | %*1                                    |         | %    |  |  |  |
| Capacitors                       | 158,641                                | 32.0  | 183,186 | 28.8                                   | 24,545  | 15.5 |  |  |  |
| Piezoelectric Components         | 61,199                                 | 12.3  | 88,901  | 14.0                                   | 27,702  | 45.3 |  |  |  |
| Other Components                 | 105,725                                | 21.3  | 121,908 | 19.1                                   | 16,183  | 15.3 |  |  |  |
| Components Total                 | 325,565                                | 65.6  | 393,995 | 61.9                                   | 68,430  | 21.0 |  |  |  |
| Communication Modules            | 144,394                                | 29.1  | 216,588 | 34.0                                   | 72,194  | 50.0 |  |  |  |
| Power Supplies and Other Modules | 26,225                                 | 5.3   | 26,278  | 4.1                                    | 53      | 0.2  |  |  |  |
| Modules Total                    | 170,619                                | 34.4  | 242,866 | 38.1                                   | 72,247  | 42.3 |  |  |  |
| Total                            | 496,184                                | 100.0 | 636,861 | 100.0                                  | 140,677 | 28.4 |  |  |  |

Three months ended September 30, 2014 and 2015

|                                  | Millions of Yen                          |       |         |  |        |      |  |  |  |
|----------------------------------|--|-------|---------|--|--------|------|--|--|--|
|                                  | Three months ended<br>September 30, 2014 |       |         | Three months ended<br>September 30, 2015 |        | е    |  |  |  |
|                                  |  | %*1   |         | %*1                                      |        | %    |  |  |  |
| Capacitors                       | 84,419                                   | 30.7  | 91,878  | 26.2                                     | 7,459  | 8.8  |  |  |  |
| Piezoelectric Components         | 27,653                                   | 10.1  | 39,070  | 11.1                                     | 11,417 | 41.3 |  |  |  |
| Other Components                 | 57,221                                   | 20.8  | 64,192  | 18.3                                     | 6,971  | 12.2 |  |  |  |
| Components Total                 | 169,293                                  | 61.6  | 195,140 | 55.6                                     | 25,847 | 15.3 |  |  |  |
| Communication Modules            | 92,703                                   | 33.7  | 142,180 | 40.5                                     | 49,477 | 53.4 |  |  |  |
| Power Supplies and Other Modules | 12,972                                   | 4.7   | 13,463  | 3.9                                      | 491    | 3.8  |  |  |  |
| Modules Total                    | 105,675                                  | 38.4  | 155,643 | 44.4                                     | 49,968 | 47.3 |  |  |  |
| Total                            | 274,968                                  | 100.0 | 350,783 | 100.0                                    | 75,815 | 27.6 |  |  |  |

<sup>\*1</sup> Component ratio

## <Backlogs>

|                                  |                      |       | Millions o               | f Yen |         |       |
|----------------------------------|----------------------|-------|--------------------------|-------|---------|-------|
|                                  | As of March 31, 2015 |       | As of September 30, 2015 |       | Change  |       |
|                                  |                      | %*1   |                          | %*1   |         | %     |
| Capacitors                       | 35,067               | 29.0  | 33,657                   | 22.5  | (1,410) | (4.0) |
| Piezoelectric Components         | 18,033               | 14.9  | 26,817                   | 17.9  | 8,784   | 48.7  |
| Other Components                 | 20,743               | 17.2  | 22,210                   | 14.8  | 1,467   | 7.1   |
| Components Total                 | 73,843               | 61.1  | 82,684                   | 55.2  | 8,841   | 12.0  |
| Communication Modules            | 40,322               | 33.4  | 60,945                   | 40.7  | 20,623  | 51.1  |
| Power Supplies and Other Modules | 6,631                | 5.5   | 6,184                    | 4.1   | (447)   | (6.7) |
| Modules Total                    | 46,953               | 38.9  | 67,129                   | 44.8  | 20,176  | 43.0  |
| Total                            | 120,796              | 100.0 | 149,813                  | 100.0 | 29,017  | 24.0  |

<sup>\*1</sup> Component ratio

<sup>\*2</sup> Figures are based on sales prices to customers.

<sup>\*3</sup> Exclusive of consumption taxes

<sup>\*4</sup> The tables by product indicate orders, backlogs, and sales of electronic components and related products.

<sup>\*2</sup> Figures are based on sales prices to customers.
\*3 Exclusive of consumption taxes

# (2) Sales by Product Category, Application and Area

## 1. Sales by Product Category

Six months ended September 30, 2014 and 2015

| ·                                | Millions of Yen                        |       |  |       |         |       |  |  |
|----------------------------------|--|-------|--|-------|---------|-------|--|--|
|                                  | Six months ended<br>September 30, 2014 |       | Six months ended<br>September 30, 2015 |       | Change  |       |  |  |
|                                  |  | %*1   |  | %*1   |         | %     |  |  |
| Capacitors                       | 153,139                                | 32.2  | 184,596                                | 30.4  | 31,457  | 20.5  |  |  |
| Piezoelectric Components         | 59,198                                 | 12.5  | 80,117                                 | 13.2  | 20,919  | 35.3  |  |  |
| Other Components                 | 103,095                                | 21.7  | 120,441                                | 19.8  | 17,346  | 16.8  |  |  |
| Components Total                 | 315,432                                | 66.4  | 385,154                                | 63.4  | 69,722  | 22.1  |  |  |
| Communication Modules            | 132,542                                | 27.9  | 195,965                                | 32.2  | 63,423  | 47.9  |  |  |
| Power Supplies and Other Modules | 26,910                                 | 5.7   | 26,725                                 | 4.4   | (185)   | (0.7) |  |  |
| Modules Total                    | 159,452                                | 33.6  | 222,690                                | 36.6  | 63,238  | 39.7  |  |  |
| Net sales                        | 474,884                                | 100.0 | 607,844                                | 100.0 | 132,960 | 28.0  |  |  |

Three months ended September 30, 2014 and 2015

|                                  |  |       | Millions of                 | f Yen |        |      |
|----------------------------------|--|-------|-----------------------------|-------|--------|------|
|                                  | Three months ended<br>September 30, 2014 |       | Three months<br>September 3 |       | Change |      |
|                                  |  | %*1   |                             | %*1   |        | %    |
| Capacitors                       | 83,384                                   | 32.4  | 95,452                      | 29.1  | 12,068 | 14.5 |
| Piezoelectric Components         | 30,633                                   | 11.9  | 41,883                      | 12.8  | 11,250 | 36.7 |
| Other Components                 | 56,528                                   | 21.9  | 63,831                      | 19.5  | 7,303  | 12.9 |
| Components Total                 | 170,545                                  | 66.2  | 201,166                     | 61.4  | 30,621 | 18.0 |
| Communication Modules            | 74,081                                   | 28.7  | 112,982                     | 34.4  | 38,901 | 52.5 |
| Power Supplies and Other Modules | 13,146                                   | 5.1   | 13,736                      | 4.2   | 590    | 4.5  |
| Modules Total                    | 87,227                                   | 33.8  | 126,718                     | 38.6  | 39,491 | 45.3 |
| Net sales                        | 257,772                                  | 100.0 | 327,884                     | 100.0 | 70,112 | 27.2 |

<sup>\*1</sup> Component ratio

## 2. Sales by Application (based on the Company's estimate)

Six months ended September 30, 2014 and 2015

| ·                         |  | Millions of Yen |                           |       |         |      |  |  |  |  |
|---------------------------|--|-----------------|---------------------------|-------|---------|------|--|--|--|--|
|                           | Six months ended<br>September 30, 2014 |                 | Six months<br>September 3 |       | Chang   | je   |  |  |  |  |
|                           |  | %*1             |                           | %*1   |         | %    |  |  |  |  |
| AV                        | 25,663                                 | 5.4             | 25,680                    | 4.2   | 17      | 0.1  |  |  |  |  |
| Communications            | 240,314                                | 50.6            | 365,414                   | 60.1  | 125,100 | 52.1 |  |  |  |  |
| Computers and Peripherals | 82,771                                 | 17.4            | 84,400                    | 13.9  | 1,629   | 2.0  |  |  |  |  |
| Automotive Electronics    | 69,403                                 | 14.6            | 75,248                    | 12.4  | 5,845   | 8.4  |  |  |  |  |
| Home and Others           | 56,733                                 | 12.0            | 57,102                    | 9.4   | 369     | 0.7  |  |  |  |  |
| Net sales                 | 474,884                                | 100.0           | 607,844                   | 100.0 | 132,960 | 28.0 |  |  |  |  |

|                           |         | Millions of Yen                          |         |                    |        |       |  |  |  |  |
|---------------------------|---------|--|---------|--------------------|--------|-------|--|--|--|--|
|                           |         | Three months ended<br>September 30, 2014 |         | s ended<br>0, 2015 | Chang  | je    |  |  |  |  |
|                           |         | %*1                                      |         | %*1                |        | %     |  |  |  |  |
| AV                        | 14,057  | 5.4                                      | 13,886  | 4.2                | (171)  | (1.2) |  |  |  |  |
| Communications            | 136,068 | 52.8                                     | 201,456 | 61.4               | 65,388 | 48.1  |  |  |  |  |
| Computers and Peripherals | 43,646  | 16.9                                     | 45,159  | 13.8               | 1,513  | 3.5   |  |  |  |  |
| Automotive Electronics    | 35,711  | 13.9                                     | 38,624  | 11.8               | 2,913  | 8.2   |  |  |  |  |
| Home and Others           | 28,290  | 11.0                                     | 28,759  | 8.8                | 469    | 1.7   |  |  |  |  |
| Net sales                 | 257,772 | 100.0                                    | 327,884 | 100.0              | 70,112 | 27.2  |  |  |  |  |

<sup>\*1</sup> Component ratio

<sup>\*2</sup> Exclusive of consumption taxes

<sup>\*2</sup> Exclusive of consumption taxes

## 3. Sales by Area

Six months ended September 30, 2014 and 2015

|                 | Millions of Yen |  |         |  |         |       |  |  |  |  |
|-----------------|-----------------|--|---------|--|---------|-------|--|--|--|--|
|                 |                 | Six months ended<br>September 30, 2014 |         | Six months ended<br>September 30, 2015 |         | e     |  |  |  |  |
|                 |                 | %*1                                    |         | %*1                                    |         | %     |  |  |  |  |
| The Americas    | 38,587          | 8.1                                    | 44,895  | 7.4                                    | 6,308   | 16.3  |  |  |  |  |
| Europe          | 40,691          | 8.6                                    | 39,860  | 6.6                                    | (831)   | (2.0) |  |  |  |  |
| Greater China   | 260,260         | 54.8                                   | 378,593 | 62.3                                   | 118,333 | 45.5  |  |  |  |  |
| Asia and Others | 94,950          | 20.0                                   | 106,028 | 17.4                                   | 11,078  | 11.7  |  |  |  |  |
| Overseas total  | 434,488         | 91.5                                   | 569,376 | 93.7                                   | 134,888 | 31.0  |  |  |  |  |
| Japan           | 40,396          | 8.5                                    | 38,468  | 6.3                                    | (1,928) | (4.8) |  |  |  |  |
| Net sales       | 474,884         | 100.0                                  | 607,844 | 100.0                                  | 132,960 | 28.0  |  |  |  |  |

|                 |         | Millions of Yen                          |         |                                       |        |       |  |  |  |  |
|-----------------|---------|--|---------|---------------------------------------|--------|-------|--|--|--|--|
|                 |         | Three months ended<br>September 30, 2014 |         | Three months ended September 30, 2015 |        | е     |  |  |  |  |
|                 |         | %*1                                      |         | %*1                                   |        | %     |  |  |  |  |
| The Americas    | 21,702  | 8.4                                      | 21,064  | 6.4                                   | (638)  | (2.9) |  |  |  |  |
| Europe          | 20,814  | 8.1                                      | 20,696  | 6.3                                   | (118)  | (0.6) |  |  |  |  |
| Greater China   | 148,156 | 57.5                                     | 206,291 | 62.9                                  | 58,135 | 39.2  |  |  |  |  |
| Asia and Others | 47,244  | 18.3                                     | 60,566  | 18.5                                  | 13,322 | 28.2  |  |  |  |  |
| Overseas total  | 237,916 | 92.3                                     | 308,617 | 94.1                                  | 70,701 | 29.7  |  |  |  |  |
| Japan           | 19,856  | 7.7                                      | 19,267  | 5.9                                   | (589)  | (3.0) |  |  |  |  |
| Net sales       | 257,772 | 100.0                                    | 327,884 | 100.0                                 | 70,112 | 27.2  |  |  |  |  |

<sup>\*1</sup> Component ratio
\*2 Exclusive of consumption taxes

# **Quarterly Consolidated Performance**

(1) Consolidated Financial Results

|                            |             | Millions of yen    |         |          |             |          |                    |         |  |  |
|----------------------------|-------------|--------------------|---------|----------|-------------|----------|--------------------|---------|--|--|
|                            | Three month | Three months ended |         | ns ended | Three month | s ended  | Three months ended |         |  |  |
|                            | June 30,    | June 30, 2014      |         | 30, 2014 | December 3  | 31, 2014 | March 31           | 1, 2015 |  |  |
|                            |             | % *1               |         | % *1     |             | % *1     |                    | % *1    |  |  |
| Net sales                  | 217,988     | 100.0              | 258,597 | 100.0    | 301,129     | 100.0    | 265,828            | 100.0   |  |  |
| Operating income           | 36,897      | 16.9               | 52,253  | 20.2     | 71,955      | 23.9     | 53,430             | 20.1    |  |  |
| Income before income taxes | 37,172      | 17.1               | 58,153  | 22.5     | 86,170      | 28.6     | 56,905             | 21.4    |  |  |
| Net income attributable    | 26,928      | 12.4               | 41,587  | 16.1     | 62,691      | 20.8     | 36,505             | 13.7    |  |  |
| to Murata Corporation      |             |                    |         |          |             |          |                    |         |  |  |

|                            | Millions of yen |          |                    |       |  |  |  |  |
|----------------------------|-----------------|----------|--------------------|-------|--|--|--|--|
|                            | Three month     | ns ended | Three months ended |       |  |  |  |  |
|                            | June 30,        | 2015     | September 30, 2015 |       |  |  |  |  |
|                            |                 | % *1     |                    | % *1  |  |  |  |  |
| Net sales                  | 280,828         | 100.0    | 328,981            | 100.0 |  |  |  |  |
| Operating income           | 63,953          | 22.8     | 88,187             | 26.8  |  |  |  |  |
| Income before income taxes | 65,007          | 23.1     | 91,306             | 27.8  |  |  |  |  |
| Net income attributable    | 46,560          | 16.6     | 68,806             | 20.9  |  |  |  |  |
| to Murata Corporation      |                 |          |                    |       |  |  |  |  |

<sup>\*1</sup> Ratio to net sales

(2) Sales by Product Category

|                                  |               | Millions of yen    |           |          |             |          |                                      |       |  |  |  |
|----------------------------------|---------------|--------------------|-----------|----------|-------------|----------|--------------------------------------|-------|--|--|--|
|                                  | Three month   | Three months ended |           | ns ended | Three month | ns ended | Three months ended<br>March 31, 2015 |       |  |  |  |
|                                  | June 30, 2014 |                    | September | 30, 2014 | December :  | 31, 2014 |                                      |       |  |  |  |
|                                  |               | % *1               |           | % *1     |             | % *1     |                                      | % *1  |  |  |  |
| Capacitors                       | 69,755        | 32.1               | 83,384    | 32.4     | 94,561      | 31.5     | 86,572                               | 32.7  |  |  |  |
| Piezoelectric Components         | 28,565        | 13.2               | 30,633    | 11.9     | 31,643      | 10.5     | 31,038                               | 11.7  |  |  |  |
| Other Components                 | 46,567        | 21.4               | 56,528    | 21.9     | 64,709      | 21.6     | 55,126                               | 20.8  |  |  |  |
| Components Total                 | 144,887       | 66.7               | 170,545   | 66.2     | 190,913     | 63.6     | 172,736                              | 65.2  |  |  |  |
| Communication Modules            | 58,461        | 26.9               | 74,081    | 28.7     | 96,357      | 32.1     | 79,059                               | 29.8  |  |  |  |
| Power Supplies and Other Modules | 13,764        | 6.4                | 13,146    | 5.1      | 12,926      | 4.3      | 13,116                               | 5.0   |  |  |  |
| Modules Total                    | 72,225        | 33.3               | 87,227    | 33.8     | 109,283     | 36.4     | 92,175                               | 34.8  |  |  |  |
| Net sales                        | 217,112       | 100.0              | 257,772   | 100.0    | 300,196     | 100.0    | 264,911                              | 100.0 |  |  |  |

|                                  | Millions of yen |          |                    |          |  |  |  |
|----------------------------------|-----------------|----------|--------------------|----------|--|--|--|
|                                  | Three month     | ns ended | Three months ended |          |  |  |  |
|                                  | June 30,        | 2015     | September          | 30, 2015 |  |  |  |
|                                  |                 | % *1     |                    | % *1     |  |  |  |
| Capacitors                       | 89,144          | 31.8     | 95,452             | 29.1     |  |  |  |
| Piezoelectric Components         | 38,234          | 13.7     | 41,883             | 12.8     |  |  |  |
| Other Components                 | 56,610          | 20.2     | 63,831             | 19.5     |  |  |  |
| Components Total                 | 183,988         | 65.7     | 201,166            | 61.4     |  |  |  |
| Communication Modules            | 82,983          | 29.7     | 112,982            | 34.4     |  |  |  |
| Power Supplies and Other Modules | 12,989          | 4.6      | 13,736             | 4.2      |  |  |  |
| Modules Total                    | 95,972          | 34.3     | 126,718            | 38.6     |  |  |  |
| Net sales                        | 279,960         | 100.0    | 327,884            | 100.0    |  |  |  |

<sup>\*1</sup> Component ratio

<sup>\*2</sup> Exclusive of consumption taxes