

# Murata Global Network

## Operating 75 Sites in 18 Countries

Some 75% of Murata's electronic components are sold outside of Japan.

Murata has operation centers worldwide in order to respond appropriately and swiftly to the global manufacturers who depend on Murata.

### Europe

**Net Sales: 580 Billion**  
**15 Affiliated Companies:**  
**541 Employees:**



*affronter avec MURATA les nouveaux défis qui se présentent à notre civilisation.*

Murata Electronique SAS has gradually shifted its focus from the telecom to automobile-related business in recent years. In response to the expected trend toward eco-friendly vehicles, we are working closely with automobile manufacturers to develop auto-emissions control technologies, including piezo stack injectors for diesel engines. We all intend to do our best to stay at the cutting-edge of technological development.

#### Remy Subreboast

Sales Manager, Direct Sales  
 Murata Electronique SAS

*For a dynamic and vibrant organisation*

Murata Electronics Singapore has provided sales support in ASEAN countries, as well as in India. We are committed to reforming our corporate culture, incorporating reform subjects in our management policy. I believe that, by working enthusiastically to reform and improve the corporate culture, we can enhance business performance and also grow ourselves in non-business terms.

#### Laang Jhe Mean

General Manager, Quality Control Department  
 Murata Electronics Singapore (Pte.) Ltd.

### Asia

**Net Sales: 3,051 Billion**  
**21 Affiliated Companies:**  
**10,135 Employees:**



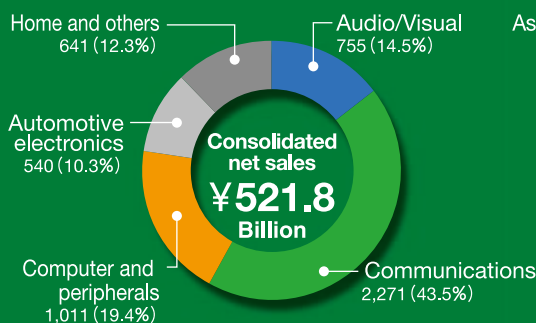
*one world one dream*

With sales in greater China accounting for a considerable portion of Murata's total sales, Murata (China) Investment serves as an engine of the Group-wide growth in business related to mobile devices and PCs. In 2006, we launched a field application engineering (FAE) team, which is working on technical support for equipment manufacturers, and promotional activities targeting IC manufacturers and design houses. I earnestly hope that our activities in China will open up a path to a new age of world business.

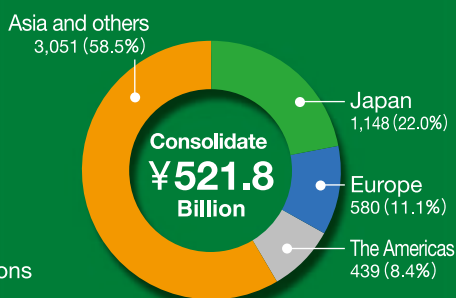
#### Wilson Lee

Sr. Manager, Field Application Engineering,  
 Greater China Marketing Group,  
 Murata (China) Investment Co., Ltd.

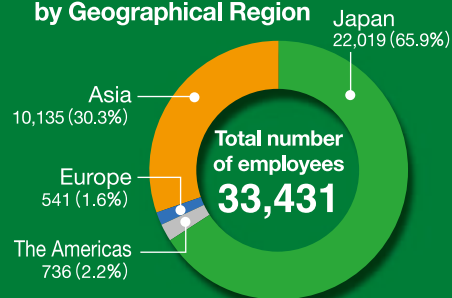
#### ■ Sales by Application



#### ■ Sales by Area



#### ■ Number of Employees by Geographical Region



\*Sales by application and area represent net sales of electronic components and related products.

# Japan

**Net Sales: 1,148 Billion**  
**25 Affiliated Companies:**  
**22,019 Employees:**



## 新しい付加価値を!

At the Head Office of Murata Manufacturing, we develop new products to always offer new value to our customers. The Head Office also serves as the base for development of new materials and processes as well as new production technologies, all of which are required for creating new products. In cooperation with sales offices around the world, we gather global market information, so as to produce useful products for our customers.

**Kazuhiro Iida**

Products Dept. 1,  
 Communication Module Division  
 Murata Manufacturing Co., Ltd.

# America

**Net Sales: 439 Billion**  
**14 Affiliated Companies:**  
**736 Employees:**



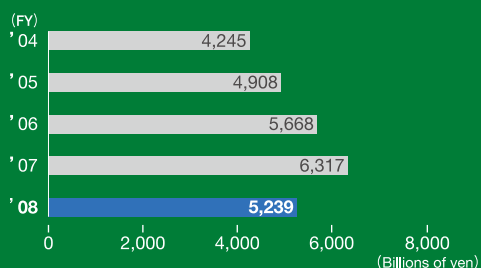
## Expand our technical design in support to increase our value to the customer.

Recently, many customers have come to require suppliers not only to improve components, but also to provide engineering support. To offer services that exceed customer expectations, Murata Electronics North America has continuously reinforced local engineering support, with particular focus on total application solutions. Our company's highly-skilled team has continued efforts to produce what is truly valuable for customers, so that we can clearly differentiate ourselves from our competitors.

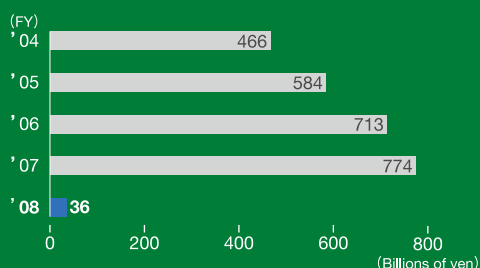
**Peter N. Tiller, Jr.**

Sr. Group Product Manager, Device Products Group  
 Murata Electronics North America, Inc.

### ■ Net Sales



### ■ Net Income



### ■ Total Assets

