

Financial Highlights

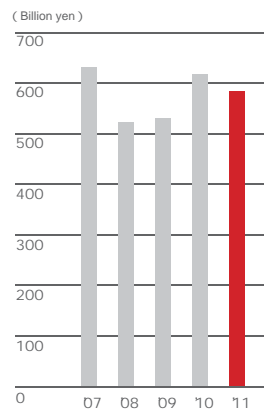
Electronics market continues to expand.

Murata's electronic components are the leading factor in its growth.

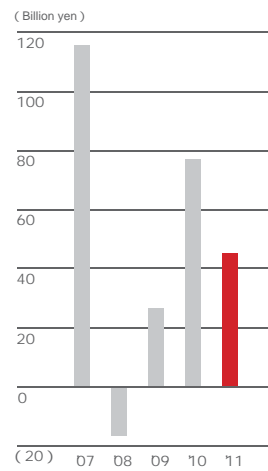
During FY2011, although sales of Murata products for smartphones, tablet PCs and automotive electronics were strong, other electronic equipment including note PCs and flat-screen TV were weak, resulting in reduced income and gain.

We are expecting a significant growth in FY2012 due to further development of smartphone and tablet PC markets, advancement in automotive electrification and recovered performance of other electronic equipment.

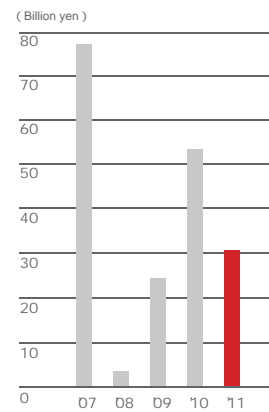
Net sales



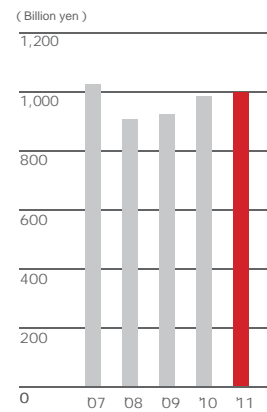
Operating income



Net income



Total assets

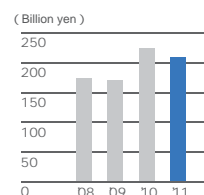
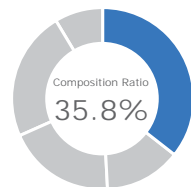


Capacitors

Going beyond specifications
That's where Murata's strengths are shown

As automobile electrification evidenced in HV and EV goes forward, demands for automotive monolithic ceramic capacitors are picking up. Specifications for this implementation are very demanding since human lives depend on them, and this is where Murata's strengths can truly show.

Murata Manufacturing Co., Ltd.
Sales Engineering Group
Yuko Abe

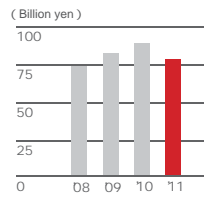
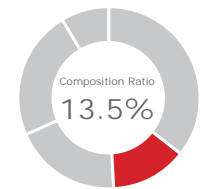


Piezoelectric products

Shifting from developed nations to BRICs
Entering into yet larger markets

We are working on devices that allow specific frequencies to pass through for mobile phones, such as SAW filters and duplexers. Our main market is beginning to shift from developed nations to BRICs nations, in anticipation of demands becoming even larger for smartphones and tablets.

Kanazawa Murata Manufacturing Co., Ltd. SAW Products Dept.
Sunao Yamazaki

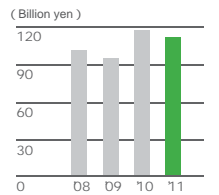
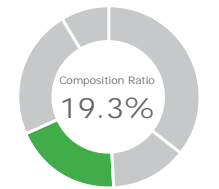


Other components

Proposing new values
with sensor fusion

Murata has been proposing numerous types of sensor products. We are now trying to proffer new features with combined multiple sensor signals in addition to making our conventional proposals based on stand-alone sensors. This new technology, "sensor fusion," allows us to create and propose new values including motion sensing.

Murata Manufacturing Co., Ltd. Sensor Products Division
Takatomo Sakai

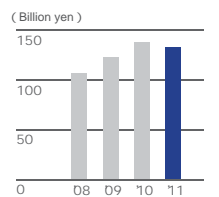
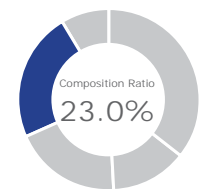


Communication modules

Realizing network solutions
with high quality modules

Demands for Murata products are expanding in automotive applications, such as car navigation systems and car audio systems. If automobiles are required to last 10 years and 100,000 km, we will aim to meet even higher standards with our communication modules. We will aggressively introduce network solutions in new areas including healthcare and energy.

Murata Manufacturing Co., Ltd. Connectivity Products Division
Kei Kawashima



Power supplies and other modules

Preparing a new system
for industrial standard products

Till now, Murata's strong suit for power supply modules has been products with customized sizes and outputs. We are preparing our manufacturing system to produce industrial standard products that have large, global markets.

Murata Manufacturing Co., Ltd.
Power Device Products Division
Yuki Otani

