

Global Network



## The Americas



Net sales: 40.6 billion yen  
 Number of employees: 609  
 Subsidiaries: 10

Murata Americas  
 General Manager  
 Distribution Sales  
 Woody Wilder

*Becoming A Global Company  
 Requires A Collective Effort!*

As a member of the Murata Group, Murata Americas has long been committed to leading customer design collaboration for tomorrow's products. We will ensure further innovation to deliver new ideas and seamless business practices to exceed the rising expectations of our company in the future.

# Global Network

74 companies in many regions of the world.  
 Wherever you find us, we are always Murata,  
 ever innovative.

Approximately 85% of Murata products are sold overseas.  
 Japan, Asia, North and South America, Europe.  
 Not only do we adhere to the same customer-oriented policy at each of our sites, we also strive to be a beloved corporate citizen and trusted presence in every region. Furthermore, each site recognizes itself as a member of the same Murata group, moving together towards a common goal.  
 Around the globe, Murata works as one.



## Europe

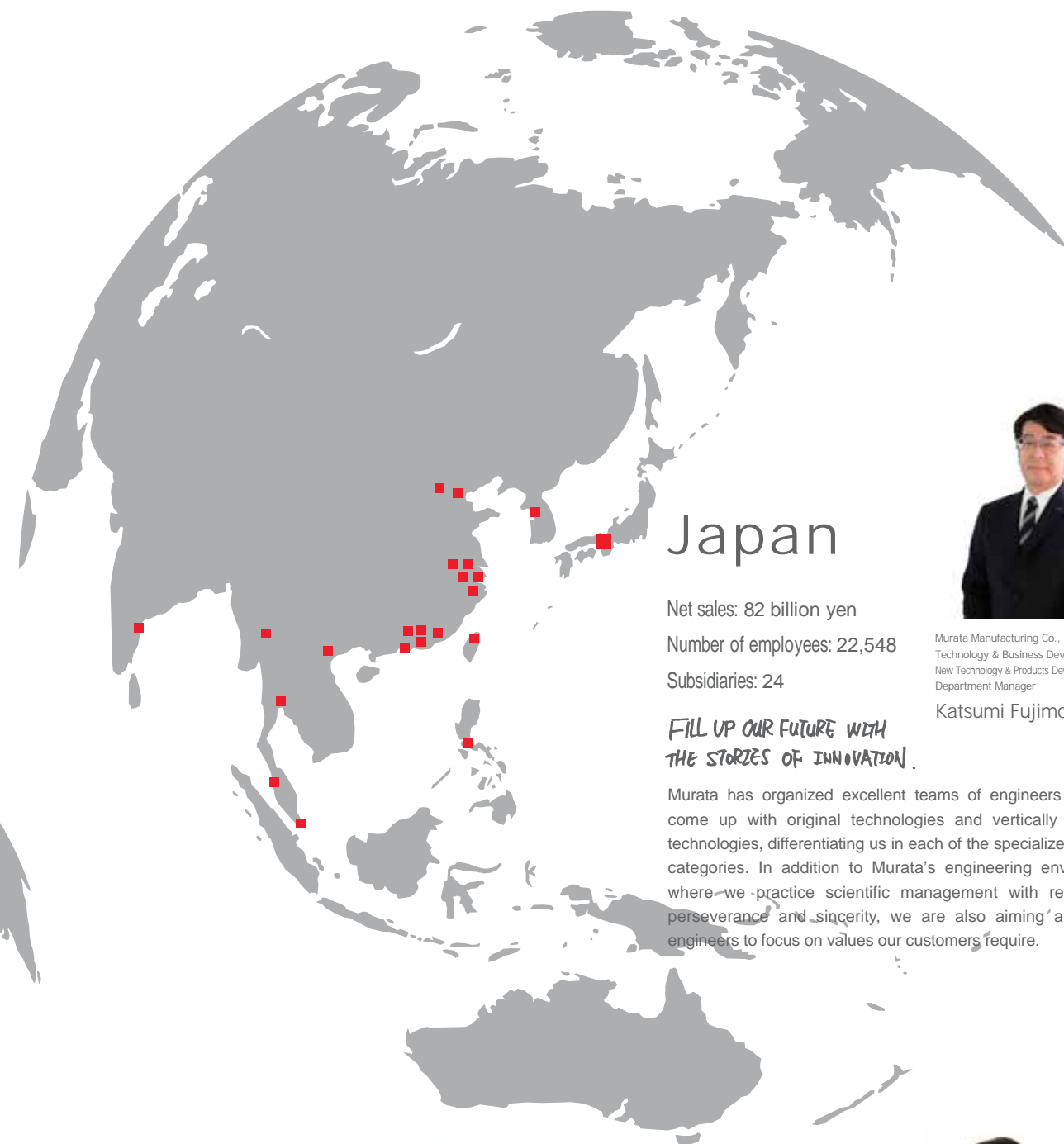


Net sales: 63.3 billion yen  
 Number of employees: 1,093  
 Subsidiaries: 16

Murata Electronics Europe B.V.  
 Global Key Account Manager  
 Telecom Infrastructure  
 Jorma Patovirta

*Global Networking with Local Support!*

Telecommunication infrastructure customers' key business needs are high quality, high reliability and even faster and bigger data speed capacity. Murata Europe supports global customers R&D to provide the most sophisticated innovations. Combined with excellent local support and service all over the world we aim to fulfill and exceed our customers' requirements.



## Japan



Net sales: 82 billion yen  
 Number of employees: 22,548  
 Subsidiaries: 24

Murata Manufacturing Co., Ltd.  
 Technology & Business Development Unit  
 New Technology & Products Development Group  
 Department Manager  
 Katsumi Fujimoto

*FILL UP OUR FUTURE WITH  
 THE STORIES OF INNOVATION!*

Murata has organized excellent teams of engineers that can come up with original technologies and vertically integrate technologies, differentiating us in each of the specialized product categories. In addition to Murata's engineering environment where we practice scientific management with remarkable perseverance and sincerity, we are also aiming at training engineers to focus on values our customers require.

## Greater China



Net sales: 290.7 billion yen  
 Number of employees: 7,013  
 Subsidiaries: 15

Murata Electronics Trading (Tianjin) Co., Ltd.  
 Sales Manager  
 Xingzhe Liu

*Challenge to the higher target!*

China has become a global production base as well as an enormous center for consumption. As Chinese corporations rapidly become global and increase fierceness of their competition, it is vital for us to aggressively seek demands and provide products to meet their needs. We will work as a team to expand our business and continue to contribute to the creation of new products to inspire wonder and excitement in our customers as well as Murata's advancement.

## Asia and Others



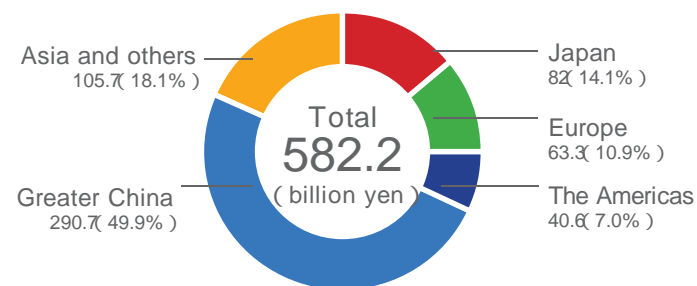
Net sales: 105.7 billion yen  
 Number of employees: 5,704  
 Subsidiaries: 9

Murata Electronics Singapore (Pte.) Ltd.  
 Assistant General Manager  
 Process Engineering and Quality Improvement, MLCC Manufacturing Division  
 Wang Yanling

*Transform to a Value Creation Center*

Murata Singapore is evolving organizationally to create new values as the regional HQ for the ASEAN region. We will develop a competent team with required knowledge and skill sets to further develop our manufacturing technologies, while ensuring added values for global sourcing, global IT, and low cost manufacturing concepts, etc.

### Sales by Area



These figures reflect sales by area and subsidiary numbers as of March 31, 2012.  
 These figures reflect electronic component and other product sales by area.