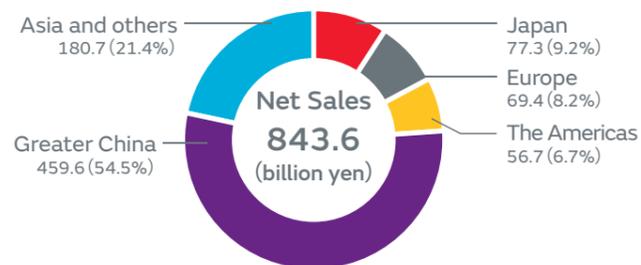




101 companies in many regions of the world. Wherever you find us, we are always Murata, ever innovative.

Over 90% of Murata products are sold outside of Japan; in Asia, North and South America, and Europe. Not only do we adhere to the same customer-oriented policy at each of our sites, we also strive to be a beloved corporate citizen and trusted presence in every region. Furthermore, each site recognizes itself as a member of the same Murata Group, moving together towards a common goal. Around the globe, Murata works as one.

■ Sales by Area



* Net sales, number of employees, and number of subsidiaries for each area are as of March 31, 2014.
* Net sales for each area are for electronic components and related products.

The Americas



Net sales: 56.7 billion yen
Number of employees: 676
Subsidiaries: 14

Murata Americas
Director
Human Resources
Suzanne Oesau

Building Organizational Capability Through People

Murata Group is united in its focus on meeting the demands of a dynamic global marketplace. This includes the strategic development of a diverse global talent network required to innovate and meet the ever-changing needs of our customers worldwide. Murata Americas is passionate about developing its employees and collaborating in the Company's extraordinary efforts to share and deploy its talent worldwide. Core to the Murata Group fulfilling its mission, vision, and philosophy is the power of its collective talent – placing the right people, in the right place, at the right time.



Europe



Net sales: 69.4 billion yen
Number of employees: 1,187
Subsidiaries: 13

Murata Europe
General Sales Manager
Business Unit Distribution
David Whiteley

Together we will be strong

Business channels these days are highly sophisticated and our Distributors are a key partner to our growing success. Murata is taking its distributors on new voyages, pioneering new technologies that drive our sales into new areas and markets. The MEHD team is at the forefront of this, working hard as the explorers in this new age of discovery.



Japan



Net sales: 77.3 billion yen
Number of employees: 23,510
Subsidiaries: 30

Murata Manufacturing Co., Ltd.
Device Research & Development Center,
Project Leader
Hideya Horiuchi

Not only meeting customers' needs, but exceeding them!

At our Yasu Plant, Murata's base for research and development into materials, products and manufacturing technology, we are concentrating our strength into a cooperative enhancement of functions in order to realize early stage development and launching of new products. In today's market environment of intense change, the Yasu Plant is not only responding to customer demands but also supporting Murata's development by continuing to provide our clients around the world with value that will truly amaze them. And it is Murata's global network that makes this possible.

Greater China



Net sales: 459.6 billion yen
Number of employees: 11,056
Subsidiaries: 27

Taiwan Murata Electronics Co., Ltd.
General Manager
Planning & Marketing Dept.
Jack Wu

Sensing, Challenge and positive thinking

The industrial world is rapidly changing, with the lifecycle of being #1 becoming shorter and shorter. The mission of market coverage, expansion and creation becomes one of knowing key facts to keep growing. Not only to share the new tech/application, but also to create certain biz. Let's fulfill marketing by everyone.

Asia and Others



Net sales: 180.7 billion yen
Number of employees: 11,859
Subsidiaries: 17

Murata Electronics (Thailand), Ltd.
Deputy General Manager
Sensor Production Dept.
Chawala Boonsophonkarn

Being "New Value Creator" to strengthen Murata Globalization

The New Value Creator is considered to add to our value through the concept of Paradigm Shift base on customer-oriented stance. As the site of production, we are strengthening GENBA Power and becoming involved in activities of the Product Division, sales, and customers. In these ways, we are becoming closer with all of Murata. Through borderless regions, various activities and a variety of ideas, it will become the base for "Murata True Globalization."