

Global network

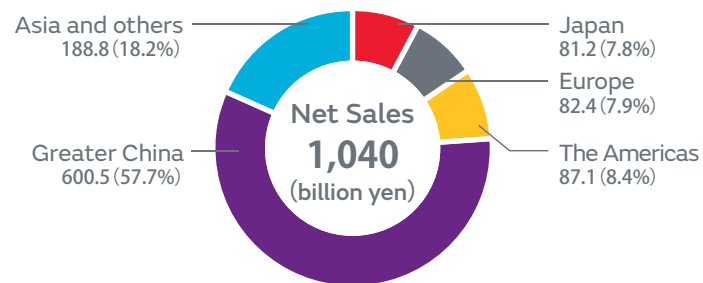


Global network

105 companies in many regions of the world. Wherever you find us, we are always Murata, ever innovative.

Over 90% of Murata products are sold outside of Japan; in Asia, North and South America, and Europe. Not only do we adhere to the same customer-oriented policy at each of our sites, we also strive to be a beloved corporate citizen and trusted presence in every region. Furthermore, each site recognizes itself as a member of the same Murata Group, moving together towards a common goal. Around the globe, Murata works as one.

Sales by area



\* Net sales, number of employees, and number of subsidiaries for each area are as of March 31, 2015.  
\* Net sales for each area are for electronic components and related products.

## The Americas

Net sales: 87.1 billion yen  
Number of employees: 914  
Subsidiaries: 15



Murata Americas  
Director of Operations  
RF Product Department  
Jeffrey Gregus

### Global Reach with Regional Emphasis

A true global effort was put forth where cross-cultural ideas were freely exchanged to establish a global RF product department with regional emphasis. Past experience, and proximity to today's leaders in the targeted automotive, medical, industrial and energy markets, have allowed us to quickly design, develop and produce innovative products and system solutions for these customers. The RF product department embraces the "Murata Philosophy" while keeping an entrepreneurial spirit necessary to address and serve the unique demands of these new-market customers. The challenge is great, but the opportunity is even greater!

## Europe

Net sales: 82.4 billion yen  
Number of employees: 1,254  
Subsidiaries: 14



Murata Europe  
Sales Manager  
Automotive  
Benoit Devincenzi

### GROW TOGETHER BY SPREADING "NEVER GIVE UP" SPIRIT

I belong to the Automotive Business Unit of Murata Europe, which represents a large portion of Murata's Automotive revenue. Our role is to help our Automotive customers to design-in Murata products in their systems which are finally produced all over the world. Murata's objective is to grow by expanding Automotive activities worldwide, through specialized teams matching customers' organisations. Our aim is to become a major player in the Automotive world, and support the move to a more environmental-friendly and safer society.

## Greater China

Net sales: 600.5 billion yen  
Number of employees: 13,346  
Subsidiaries: 28



Wuxi Murata Electronics Co., Ltd.  
General Manager  
Device Product Group  
Chen Jun

### Base on the present, and look forward to the future

There are both opportunities and challenges to the large Chinese market. Murata will always take the approach that everyone in each corresponding division, production base and sales office, etc., should cooperate fully and appropriately toward creating and providing new value in line with customer expectations. As an overseas production base, we are further strengthening our involvement in developing human resources, and we will continue to maximize various local resources to fortify our manufacturing capabilities with an emphasis on quality, cost and speed.

## Japan

Net sales: 81.2 billion yen  
Number of employees: 23,565  
Subsidiaries: 31



Murata Manufacturing Co., Ltd.  
Senior Manager  
Sensor Products Division  
Communication & Sensor Business Unit  
Yoshiyuki Oba

### Share the impression with us

Technological evolution and significant changes in markets around the world in fields such as the environment, energy, and health care have been giving us a chance to develop society in many ways. In its DNA, the city of Yokohama here has a history as an international city that is open to foreign trade and relations. And we are continuing our collaboration with Murata's research and development based in the Americas, Europe and Asia that possess advanced technology toward creating new devices, software, circuit, wireless technology and other products. Here at Murata Japan, we will continue to meet and even exceed customer expectations around the world.

## Asia and Others

Net sales: 188.8 billion yen  
Number of employees: 12,715  
Subsidiaries: 17



Philippine Manufacturing Co. of Murata, Inc.  
Manager  
Human Resources and General Administration  
Janet Lino Inocencio

### Having Talented and Competent Human Resource - edge of Murata gearing up further on globalization.

It's a dynamic, aggressive business world out there and in order to compete and stay on top, one must continuously improve! Human Resources are the most important asset of an organization and the knowledge, skills and attributes of employees are considered Key Strategic Business Advantage of a company. Therefore, while Murata's Philippine plant is still in its early stage, we are continuously supporting and encouraging our employees to acquire and improve their skills and know-how, to become more competent and to excel in their work. Thus, achieving this will lead us towards our ultimate mission - "contributing to the advancement of society".