

Global network

97 companies in many regions of the world.

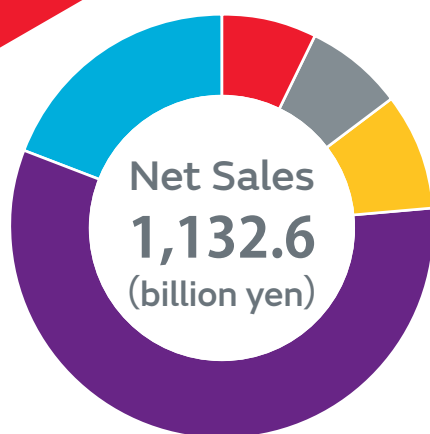
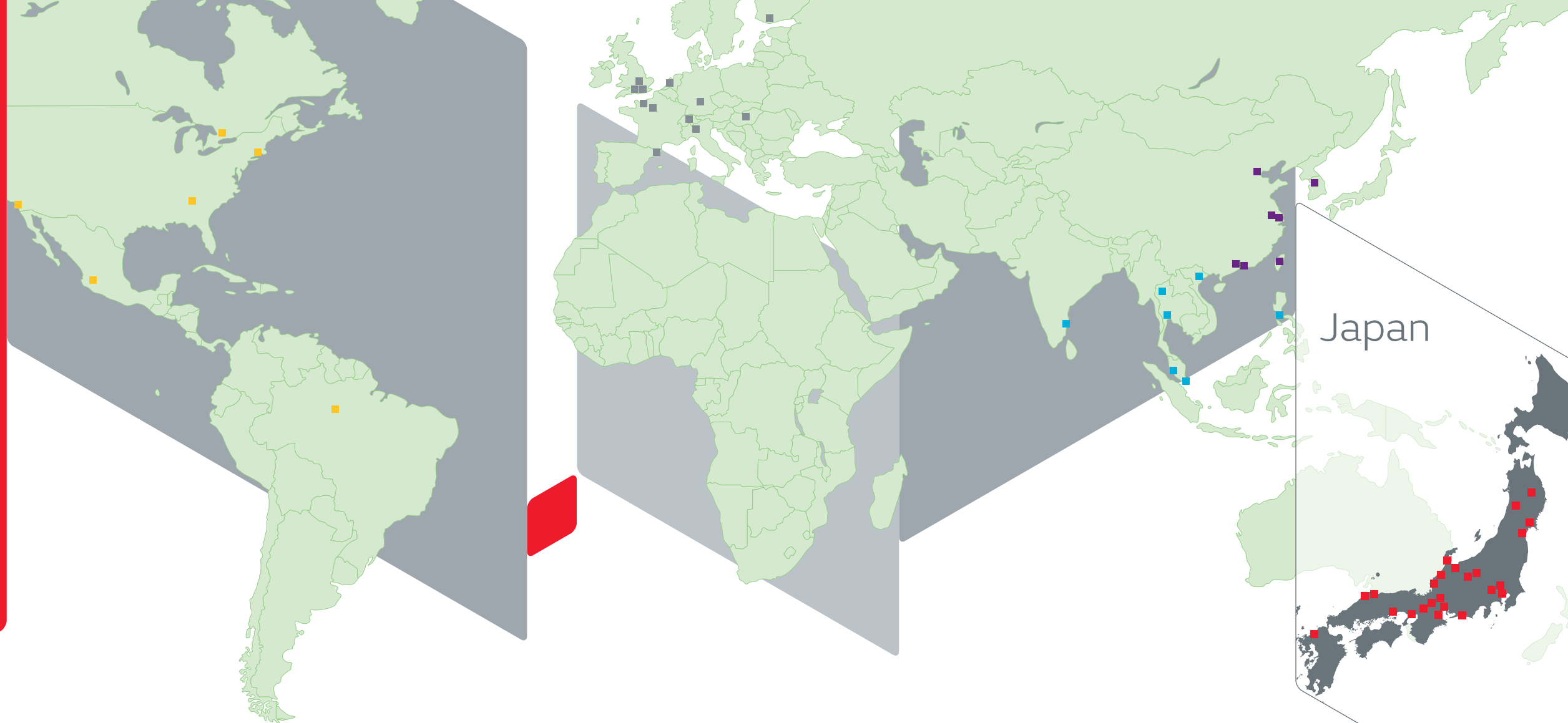
Wherever you find us, we are always Murata, ever innovative.

Over 90% of Murata products are sold outside of Japan; in Asia, North and South America, and Europe.

Not only do we adhere to the same customer-oriented policy at each of our sites, we also strive to be a beloved corporate citizen and trusted presence in every region.

Furthermore, each site recognizes itself as a member of the same Murata Group, moving together towards a common goal.

Around the globe, Murata works as one.



Sales by area

- Japan 84.2 (7.4%)
- Europe 83.6 (7.4%)
- The Americas 102.6 (9.0%)
- Greater China 647.3 (57.2%)
- Asia and others 214.8 (19.0%)

* Net sales, number of employees, and number of subsidiaries for each area are as of March 31, 2017.
* Net sales for each area are for electronic components and related products.

The Americas

Net sales: 102.6 billion yen
Number of employees: 1,001
Subsidiaries: 11

Global collaboration achieves global success!

Globally, Murata's Business Engineering departments strive to provide innovation and services that directly contribute to Murata's overall business growth. IT "globalization" is a continuous challenge. Murata's regional IT sections embrace these challenges by offering steady business process improvements and innovative IT solutions. Murata America's mindset is to build trusted global teams. By establishing global trusted teams, foundations are set for high performance. Together with Murata America's sales and business development groups, Business Engineering recognizes the significance for our regional "design-in" contributions to Murata's worldwide business growth and sales expansion.

Murata Americas
Applications Support
Manager

Karen Smith



Europe

Net sales: 83.6 billion yen
Number of employees: 1,510
Subsidiaries: 13

Work together in a team, utilizing the wisdom of all.

Murata Elektronik GmbH in Germany supports customers in the DACH region (Germany, Austria & Switzerland) and Eastern Europe with a major emphasis on developing business in new markets such as Automotive, IoT, Healthcare and Industry 4.0, to mention just a few examples. Our operations in Europe are spread widely across many R&D, production and sales locations, with business handled either directly or through Distribution. The global operations of our customer projects need a strong and robust global Murata Network to support them as a team to work with very closely. We continue to develop business and particular projects with our customers as an innovative supplier for modules, systems and solutions.

Murata Europe
Business Development
Manager

Joerg Wuestner



Asia and Others

Net sales: 214.8 billion yen
Number of employees: 17,084
Subsidiaries: 17

Investing on strong foundation to provide greater value to the business

Philippine Manufacturing Co. of Murata, Inc. is a fast-growing Murata affiliate in the region. With the evolving market Murata is currently facing, much is expected from our company in terms of coping with the demand while accelerating the pace of expansion. In dealing with these challenges, we will rely on the strengths of our human resources, embracing the mindset that made Murata a successful organization. Our objective is to maximize our capability as a manufacturing company to support the growing and complex demand of the global market, and at the same time be a partner with other affiliates.

Philippine Manufacturing Co. of Murata, Inc.
Finance and Accounting Section
Assistant Manager

Allan Javier



Greater China

Net sales: 647.3 billion yen
Number of employees: 15,424
Subsidiaries: 25

Sharpen more, the more light!

I am in charge of shipping the products we manufacture at Wuxi Murata Electronics. As our business has expanded in China, shipping volumes have reached record levels, but we still need to pursue improvements in quality and service to achieve further growth. We plan to ship products quickly and flawlessly to meet customers' demands for QCDS (quality, cost, delivery turnaround and service), and offer service that exceeds their expectations.

Wuxi Murata Electronics Co., Ltd.
MLCC Production Group
Production Dept. 2
Senior Manager

Yi Cong



Japan

Net sales: 84.2 billion yen
Number of employees: 24,966
Subsidiaries: 31

Create of an attractive product.

There has been tremendous growth in the automotive electronics, energy and healthcare markets, and the kinds of components and modules that people require is always evolving. Our business is based on trying to ascertain the needs of customers and markets around the world in every field, then developing and supplying products. To achieve sustainable growth under highly volatile market conditions requires that we collaborate well with related departments, customers, and suppliers. We need to further improve these working relationships if Murata is to create technologies that are consistently a step ahead. We aim to achieve progress for both the company and society by supplying appealing products that embody the total intellectual capital of Murata.

Murata Manufacturing Co., Ltd.
Module Business Unit
Communication Module Division
Senior Manager

Hideaki Nakamura

