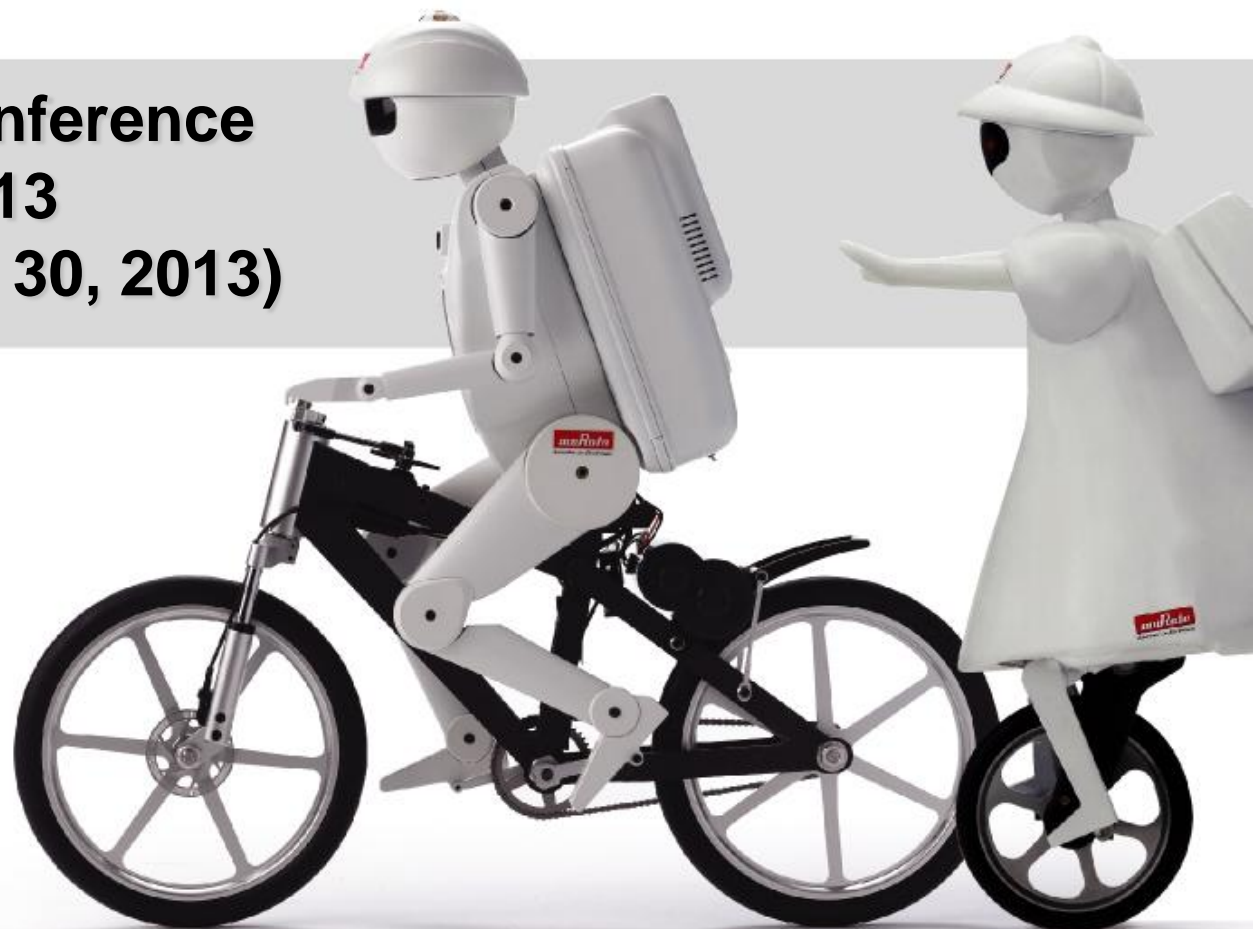


Earnings Release Conference First Quarter of FY2013 (April 1, 2013 to June 30, 2013)

July 31, 2013

Murata Manufacturing Co., Ltd.



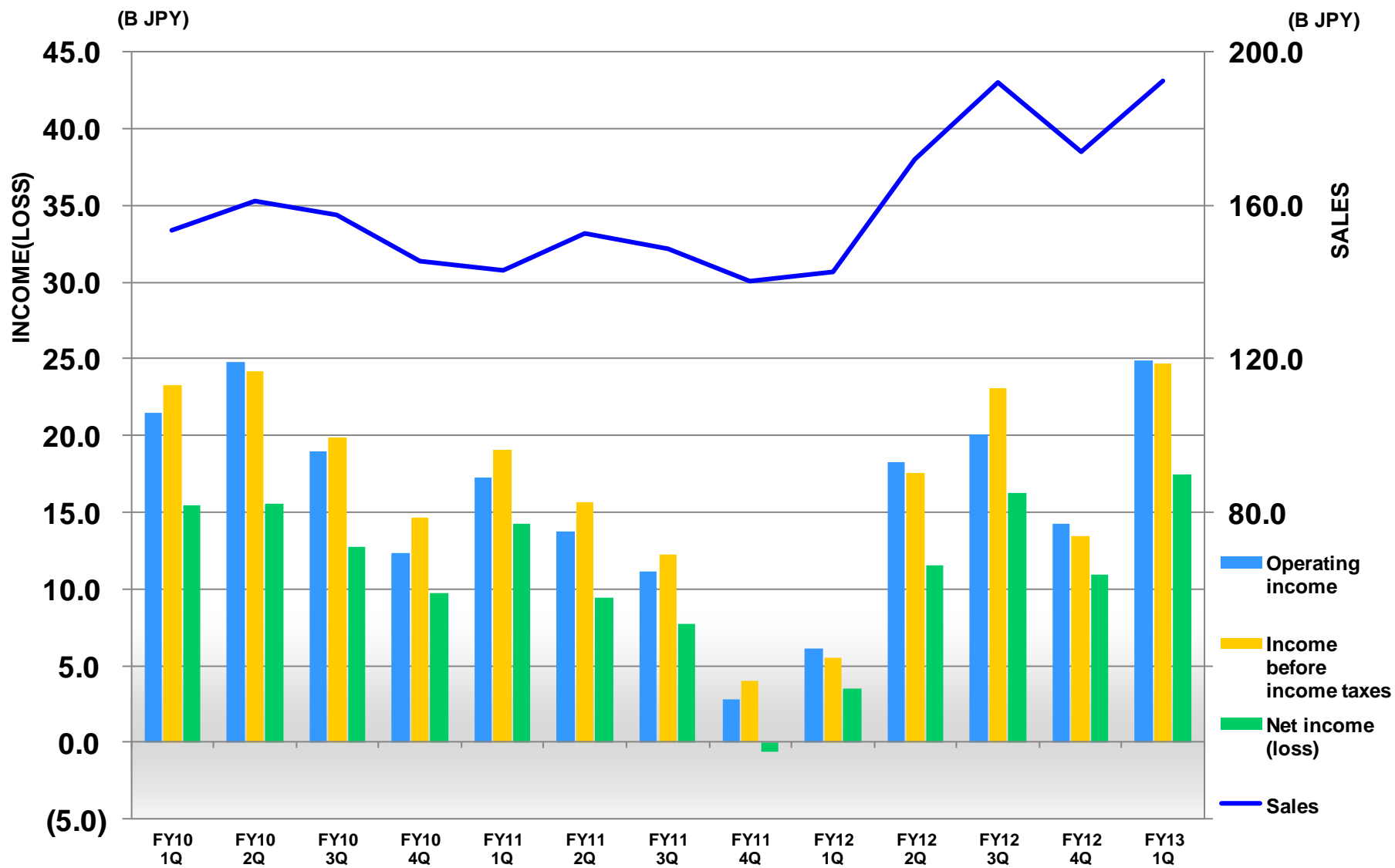
1. First Quarter of FY2013

From April 1, 2013 to June 30, 2013
Consolidated Basis

Topics of Financial Results for FY2013 First Quarter

- ◆ Sales of the first quarter were the highest quarterly sales in our history owing to the sales increase in wide range products for smartphones, portable media players and automotive.
- ◆ Operating income of the first quarter were the highest quarterly income after the economic crisis. It was better than 50% of the projected finance results for the first half of FY2013 announced on April 30th.
Operating income ratio achieved 13%.
- ◆ Order intake of the first quarter was the highest quarterly order intake in our history.
Forecast of order intake of the second quarter or later will be maintained steady growth.

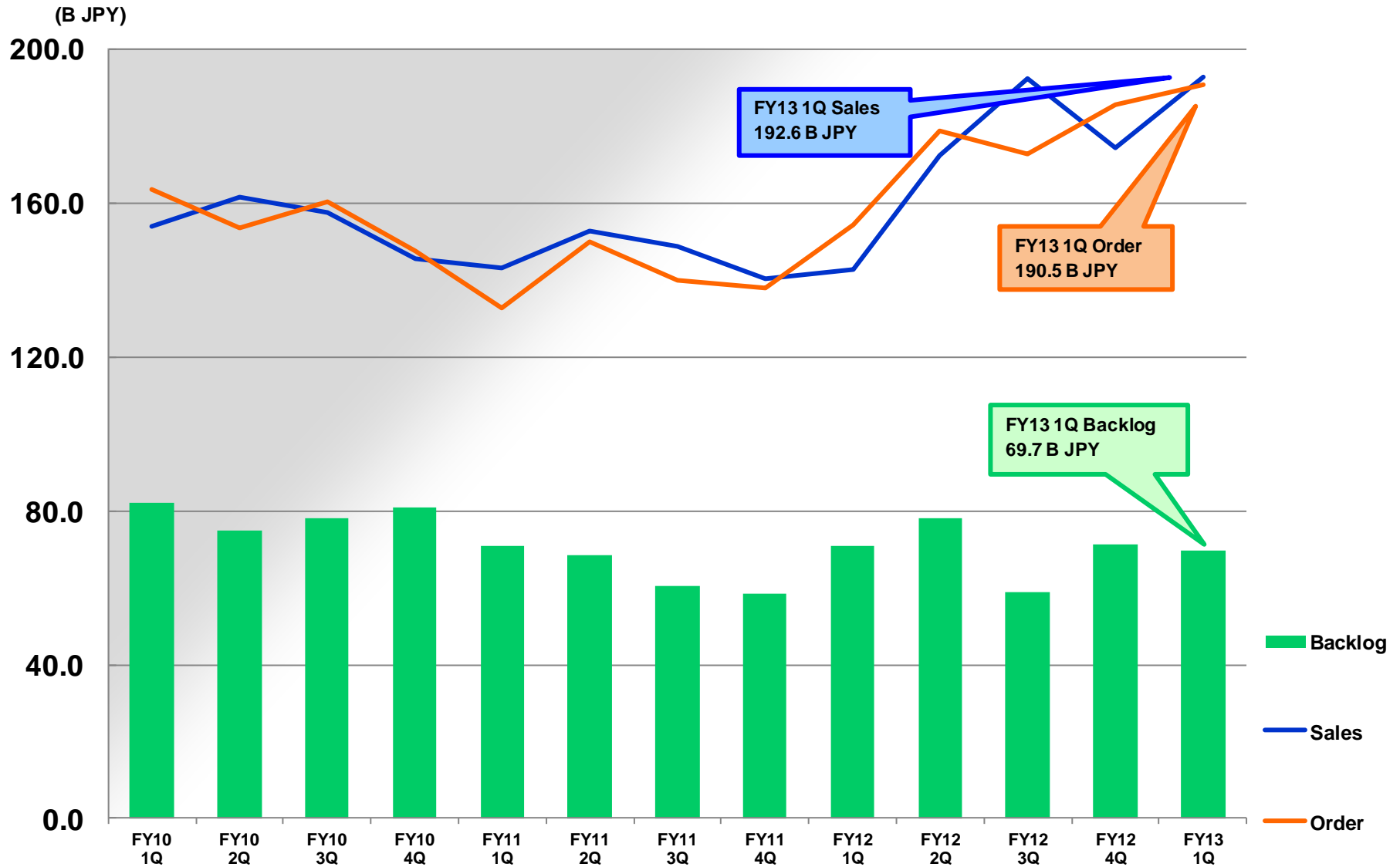
Quarterly Financial Results



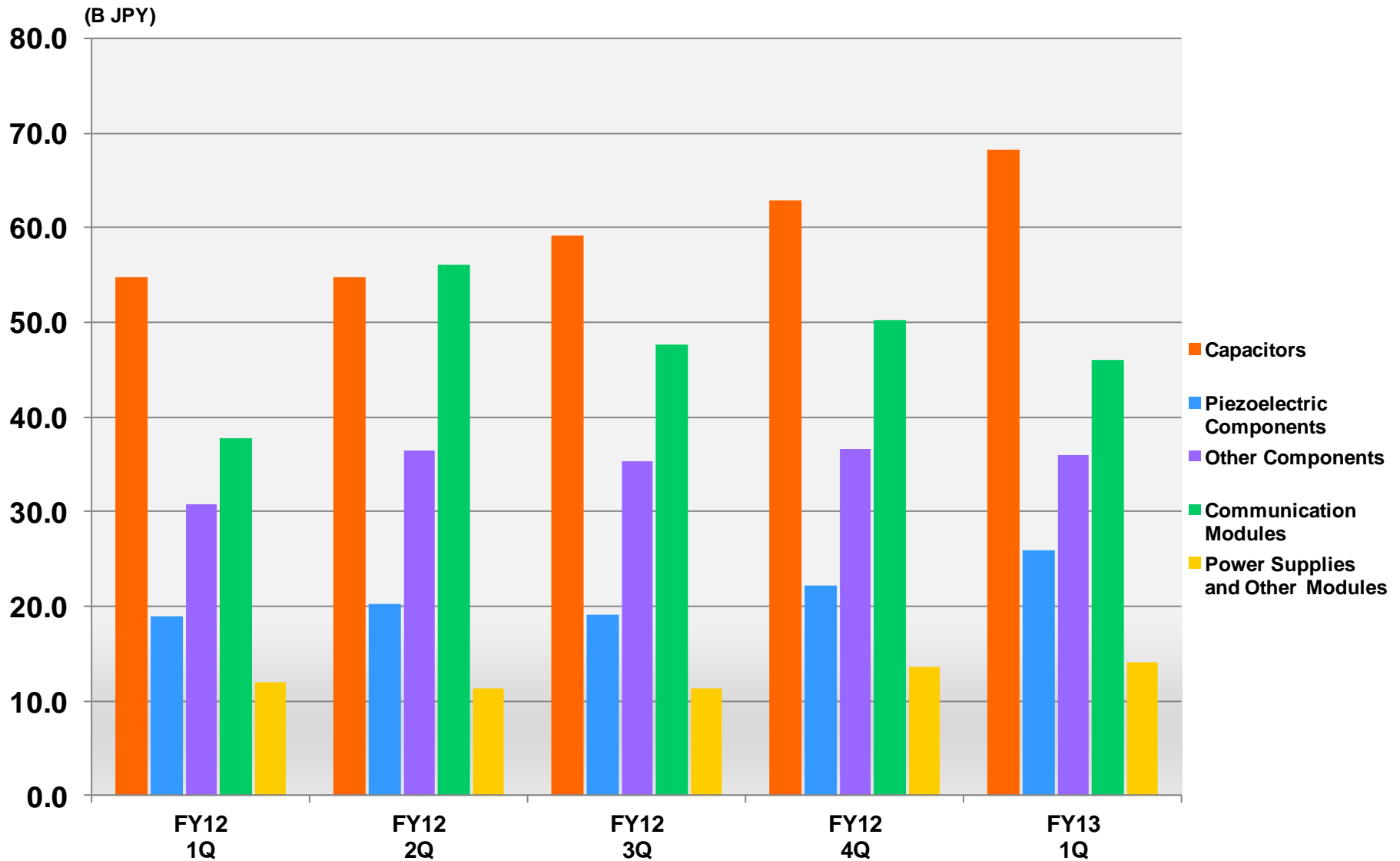
Financial Results Overview

	FY2012 1st Quarter		FY2012 4th Quarter		FY2013 1st Quarter		Y on Y Change		Q on Q Change	
	(a)	(%)	(b)	(%)	(c)	(%)	(c) vs. (a)	(%)	(c) vs. (b)	(%)
Net sales	(B JPY) 142.6	100.0	(B JPY) 174.1	100.0	(B JPY) 192.6	100.0	(B JPY) +50.0	+35.1	(B JPY) +18.4	+10.6
Operating income	6.1	4.3	14.2	8.2	24.9	13.0	+18.8	+308.3	+10.7	+75.5
Income before income taxes	5.5	3.8	13.5	7.7	24.7	12.8	+19.2	+350.8	+11.2	+83.5
Net income	3.6	2.5	11.0	6.3	17.5	9.1	+13.9	+391.3	+6.5	+59.2

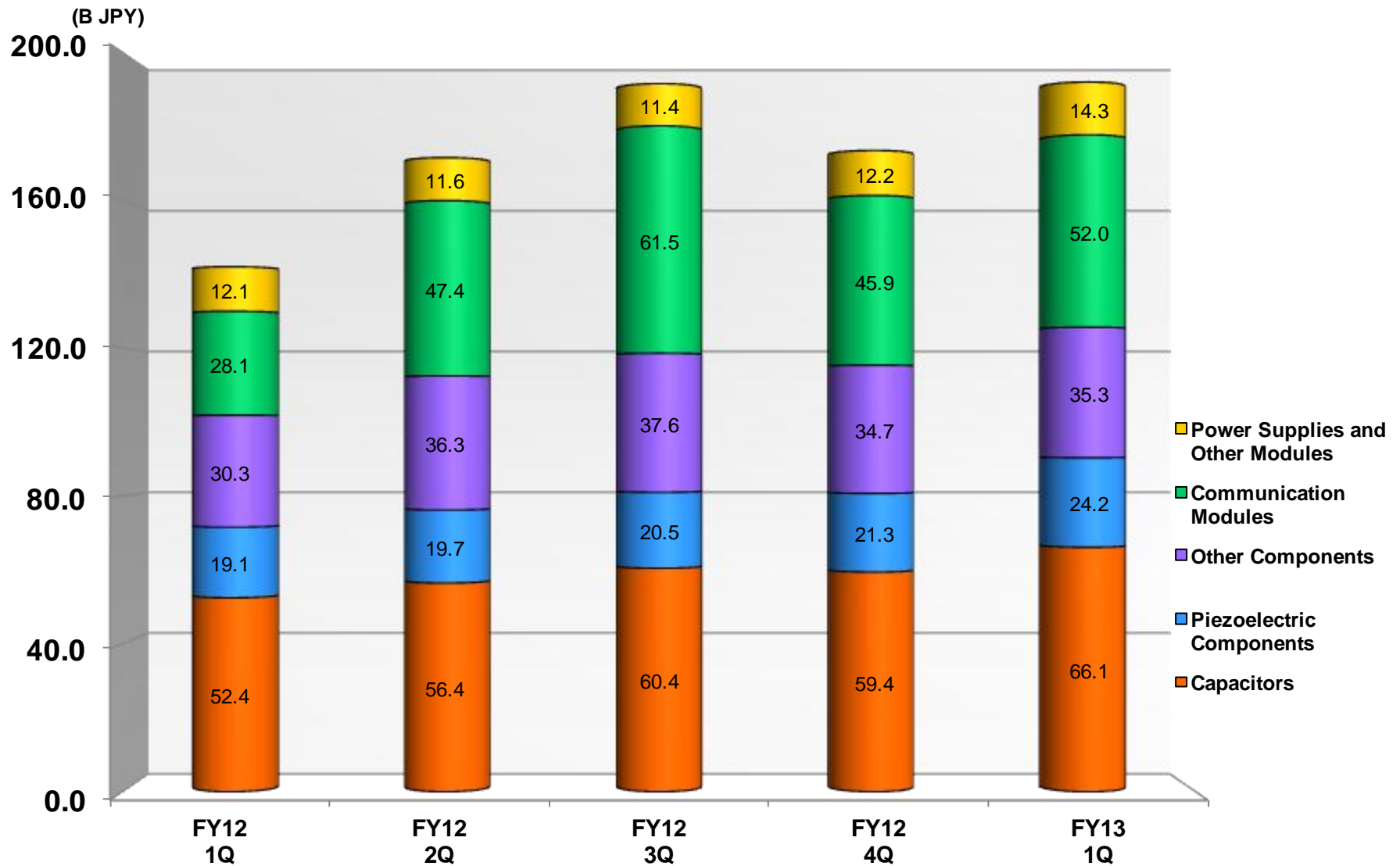
Quarterly Sales, Order and Backlog



Orders by Product



Sales by Product



Sales by Product

	FY2012 1st Quarter		FY2012 4th Quarter		FY2013 1st Quarter		Y on Y Change		Q on Q Change	
	(a)	(a)	(b)	(b)	(c)	(c)	(c) vs. (a)	(c) vs. (a)	(c) vs. (b)	(c) vs. (b)
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
Capacitors	52.4	36.9	59.4	34.2	66.1	34.5	+13.7	+26.1	+6.7	+11.3
Piezoelectric Components	19.1	13.5	21.3	12.3	24.2	12.6	+5.1	+26.8	+2.9	+13.8
Other Components	30.3	21.3	34.7	20.0	35.3	18.4	+5.0	+16.7	+0.6	+1.8
Communication Modules	28.1	19.8	45.9	26.5	52.0	27.1	+23.9	+84.9	+6.1	+13.4
Power Supplies and Other Modules	12.1	8.5	12.2	7.0	14.3	7.4	+2.2	+18.5	+2.1	+17.3
Net sales	142.0	100.0	173.4	100.0	191.9	100.0	+49.9	+35.2	+18.5	+10.7

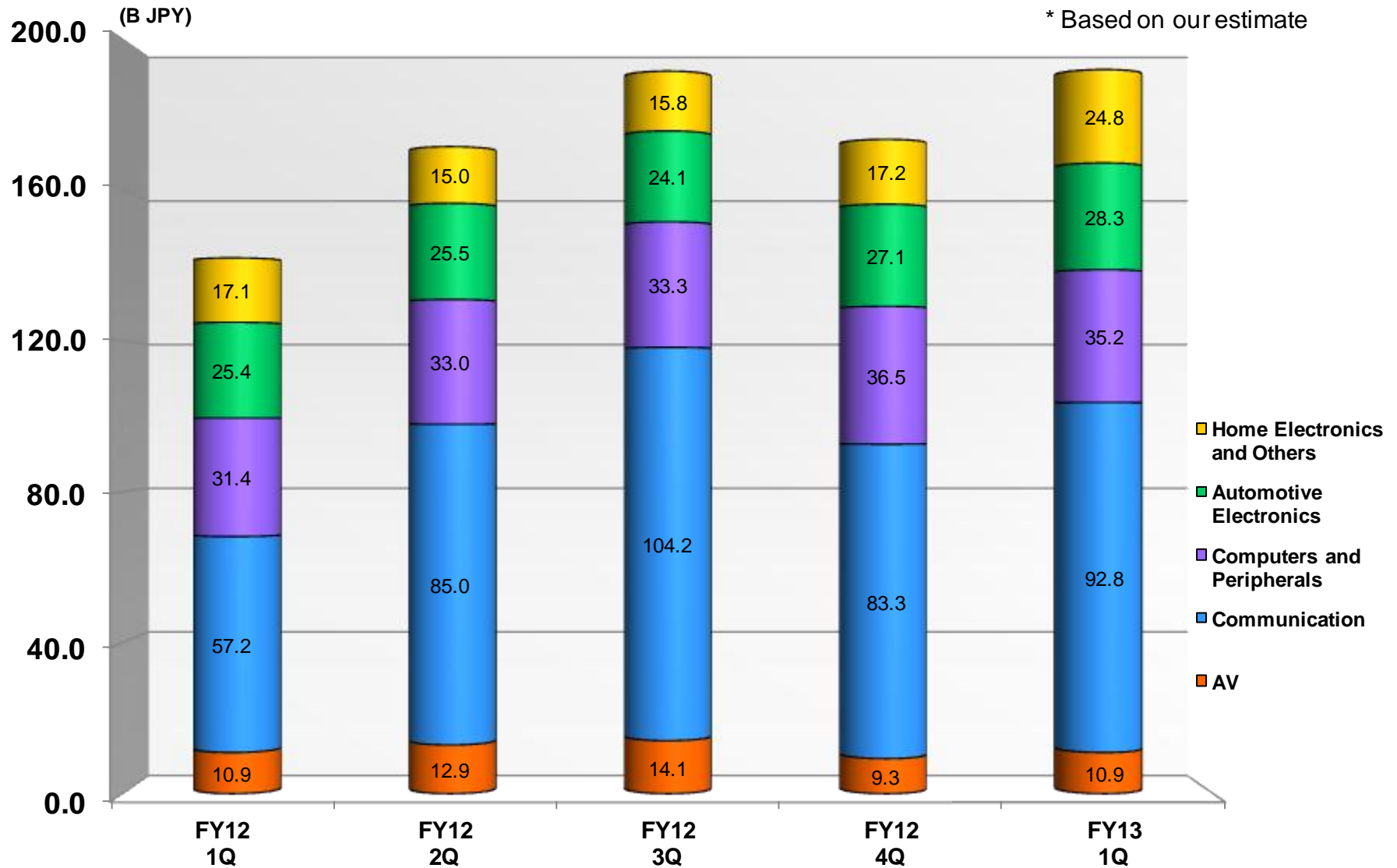
Sales by Product

FY13 First Quarter vs. FY12 Fourth Quarter



Capacitors +11.3%	<ul style="list-style-type: none"> ● MLCCs: Sales of ultra-compact MLCCs and high-capacitance MLCCs for communication, automotive and distributor were significantly increased.
Piezoelectric Components +13.8%	<ul style="list-style-type: none"> ● SAW filters: Greatly increased thanks to growing production of mobile phones although there is an impact of its sales decrease because of increasing the ratio of internal sales to the Communication Modules segment. ● Piezoelectric Sensors : Sales of shock sensors were greatly increased for HDD because the number of components per HDD device increased. ● Ceramic resonators : Sales of ceramic resonators were increased for the automotive electronics.
Other Components +1.8%	<ul style="list-style-type: none"> ● EMI suppression filter : Dropped for notebook PCs. ● Inductors (Coil) : Sales of high frequency coils increased for smartphones. ● Sensors : Increased substantially because the sales of MEMS sensors grew for car electronics.
Communication Modules +13.4%	<ul style="list-style-type: none"> ● Wireless modules : Strongly increased for smartphones and portable media players, although it declined for tablet devices. ● Circuit Module : Strongly grew for High-End smartphones .
Power Supplies and Other Modules +17.3%	<ul style="list-style-type: none"> ● Power supplies: Sales of power supplies were growing stronger because of good conditions of sales for automotive electronics(mainly car audio) and server.

Sales by Application



Sales by Application

	FY2012 1st Quarter		FY2012 4th Quarter		FY2013 1st Quarter		Y on Y Change		Q on Q Change	
	(a)	(b)	(c)	(d)	(e)	(f)	(g) vs. (a)	(h) vs. (c)	(i) vs. (b)	(j) vs. (d)
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
AV	10.9	7.7	9.3	5.4	10.9	5.7	(0.0)	(0.0)	+1.6	+17.5
Communication	57.2	40.3	83.3	48.1	92.8	48.4	+35.5	+62.1	+9.4	+11.3
Computers and Peripherals	31.4	22.1	36.5	21.1	35.2	18.3	+3.8	+12.0	(1.3)	(3.7)
Automotive Electronics	25.4	17.9	27.1	15.6	28.3	14.7	+2.9	+11.5	+1.2	+4.5
Home Electronics and Others	17.1	12.0	17.2	9.9	24.8	12.9	+7.7	+45.1	+7.6	+44.2
Net sales	142.0	100.0	173.4	100.0	191.9	100.0	+49.9	+35.2	+18.5	+10.7

* Based on our estimate

Sales by Application

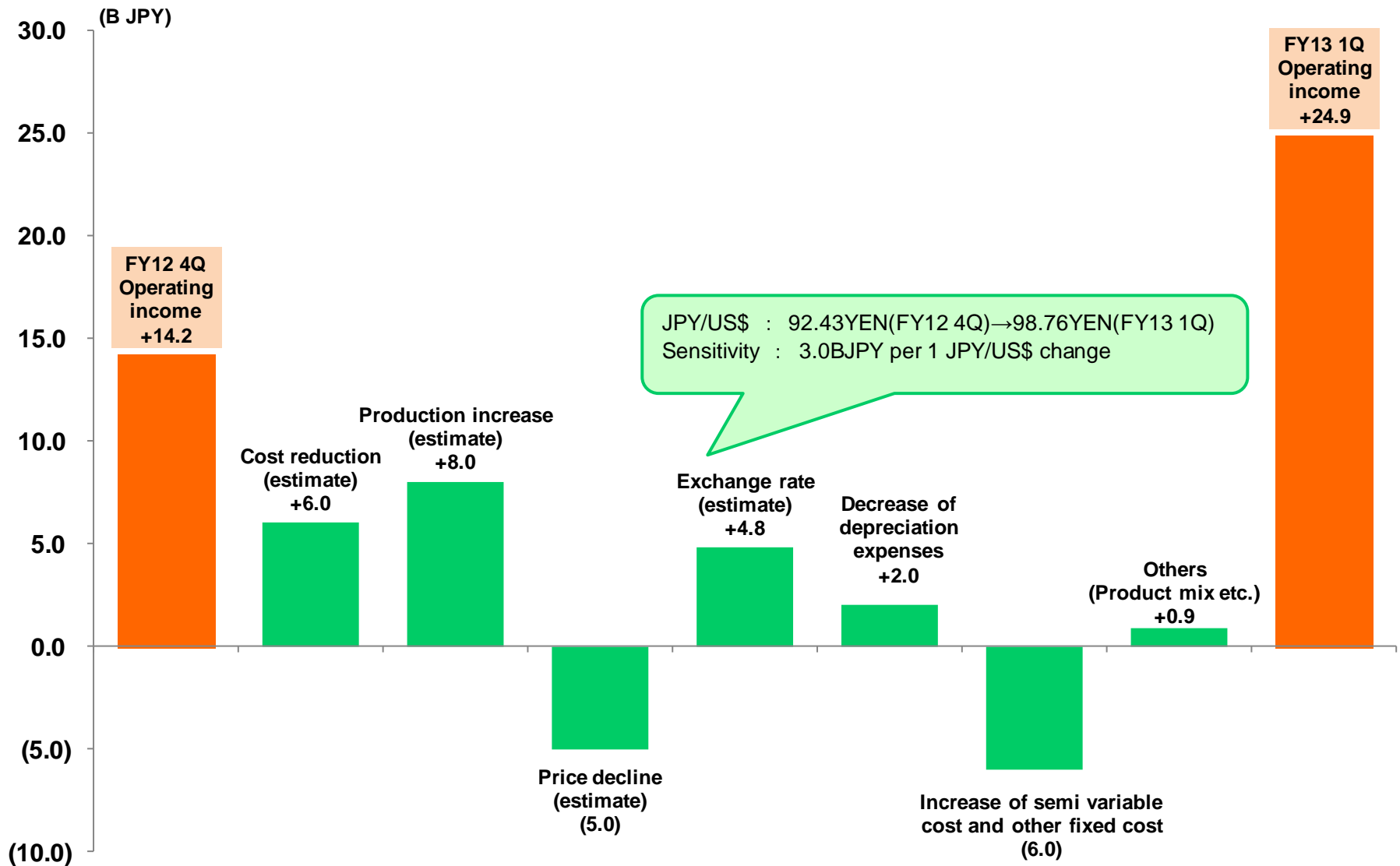
FY13 First Quarter vs. FY12 Fourth Quarter



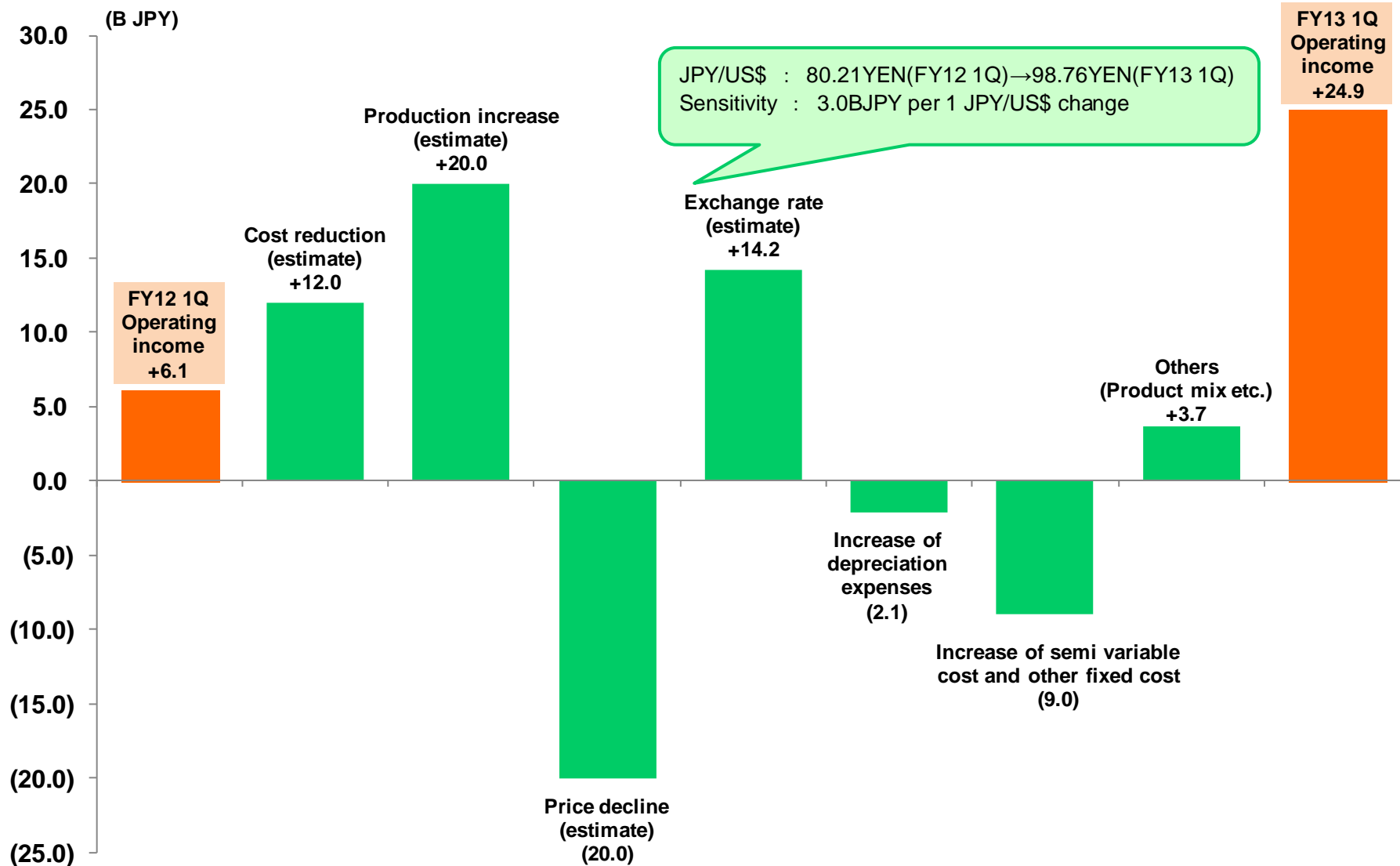
AV +17.5%	<ul style="list-style-type: none">● Sales of wireless modules were strongly increased for portable media players and digital still cameras .
Communication +11.3%	<ul style="list-style-type: none">● Many kind of our products for smartphones such as circuit modules, SAW filters and MLCCs increased.
Computers and Peripherals (3.7%)	<ul style="list-style-type: none">● Sales of actuator and piezoelectric sensors increased for HDD.● Sales of wireless modules and MLCCs dropped for tablet devices.
Automotive Electronics +4.5%	<ul style="list-style-type: none">● Sales of MLCCs increased for car audio.● Sales of MEMS sensors were greatly increased for various safety devices.

* Based on our estimate

Breakdown of Operating Income Changes FY12 Fourth Quarter to FY13 First Quarter



Breakdown of Operating Income Changes FY12 First Quarter to FY13 First Quarter



2. Projected Financial Results for FY2013

(From April 2013 to March 2014)

Projected Financial Results for FY2013

	FY2012 Actual		FY2013 Projections				Change	
			1st Half	2st Half				
	(B JPY)	(%)	(B JPY)	(B JPY)	(B JPY)	(%)	(B JPY)	(%)
Net sales	681.0	100.0	380.0	400.0	780.0	100.0	+99.0	+14.5
Operating income	58.6	8.6	48.0	52.0	100.0	12.8	+41.4	+70.5
Income before income taxes	59.5	8.7	50.0	55.0	105.0	13.5	+45.5	+76.4
Net income	42.4	6.2	33.0	37.0	70.0	9.0	+27.6	+65.1

*The Company did not revise the projected results for the year ending March 31,2014, which were announced on April 30,2013.

This report contains forward-looking statements concerning Murata Manufacturing Co., Ltd. and its group companies' projections, plans, policies, strategies, schedules, and decisions. These forward-looking statements are not historical facts; rather, they represent the assumptions of the Murata Group (the "Group") based on information currently available and certain assumptions we deem as reasonable. Actual results may differ materially from expectations due to various risks and uncertainties. Readers are therefore requested not to rely on these forward-looking statements as the sole basis for evaluating the Group. The Company has no obligation to revise any of the forward-looking statements as a result of new information, future events or otherwise.

Risks and uncertainties that may affect actual results include, but are not limited to, the following: (1) economic conditions of the Company's business environment, and trends, supply-demand balance, and price fluctuations in the markets for electronic devices and components; (2) price fluctuations and insufficient supply of raw materials; (3) exchange rate fluctuations; (4) the Group's ability to provide a stable supply of new products that are compatible with the rapid technical innovation of the electronic components market and to continue to design and develop products and services that satisfy customers; (5) changes in the market value of the Group's financial assets; (6) drastic legal, political, and social changes in the Group's business environment; and (7) other uncertainties and contingencies.

The Company undertakes no obligation to publicly update any forward-looking statements included in this report.

