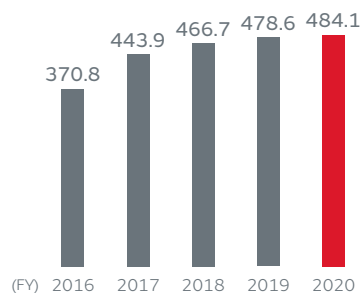




Strategies by product

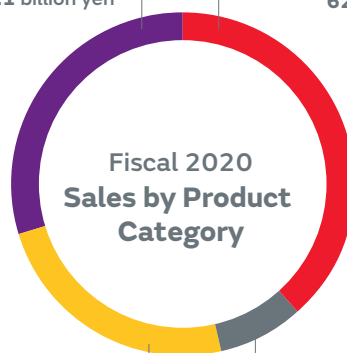
Sales breakdown by product and its trend

Net sales (Billion yen)

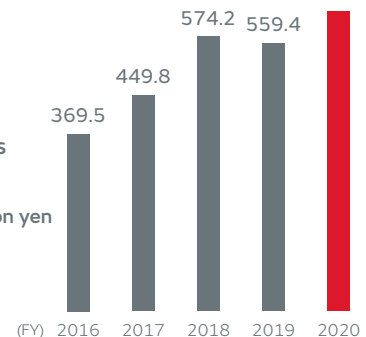


Modules
29.7%
484.1 billion yen

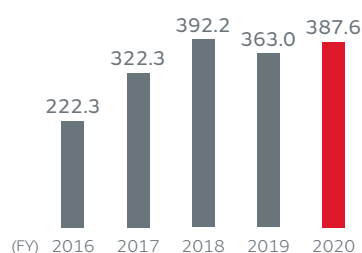
Capacitors
38.5%
626.5 billion yen



Net sales (Billion yen)



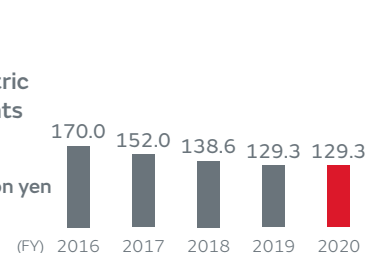
Net sales (Billion yen)



Other components
23.8%
387.6 billion yen

Piezoelectric components
8.0%
129.3 billion yen

Net sales (Billion yen)



Reclassification of disclosure segment and net sales classification

From FY2022, which is the first year covered in the “Mid-term Policy 2024,” Murata will disclose information based on its three-layer portfolio. By changing the disclosure segments, Murata will

improve the transparency of management, have more active communication with stakeholders, and promote autonomous and decentralized organizational management.

- FY2021

Segments	Net sales classification	Main products
Components	Capacitors	Multilayer ceramic capacitors
	Piezoelectric components	SAW filters Piezoelectric sensors Resonators
	Other components	Inductors EMI suppression filters Lithium-ion batteries Connectors Sensors Thermistors
Modules		RF modules Multilayer devices Connectivity modules Multilayer resin substrates Power supply modules Solutions
Others		Machinery manufacturing Sales of software



FY2022 -

Segments	Net sales classification	Main products
Components	Capacitors	Multilayer ceramic capacitors
	Inductors/EMI filters	Inductors EMI suppression filters
Devices/modules	High frequency devices and communications modules	SAW filters RF modules Multilayer ceramic devices Connectors Connectivity modules Multilayer resin substrates
	Battery and power supply	Lithium-ion secondary batteries Power supply modules
	Functional devices	Piezoelectric sensors Resonators Sensors Thermistors
Others		Solutions Machinery manufacturing Sales of software